

CENTRAL WEST VIRGINIA REGIONAL AIRPORT AUTHORITY

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# FY2023 OPERATING BUDGET

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# A NOTE FROM THE DIRECTOR

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I am pleased to present West Virginia International Yeager Airport's Fiscal Year 2023 Budget.

In the last year the airport authority has continued to recover from effects of COVID-19. Airline flights are filling up although capacity is still down approximately 30% from pre-COVID levels. Four major accomplishments occurred in FY2022 that will pay dividends in future years. We celebrated the opening of the Marshall University Bill Noe Flight School in August 2021. This year brought the addition of the words West Virginia International to Yeager Airport and the start of a rebranding campaign. In March 2022 the Charleston Area Alliance air service working group was formed to assist in strategic planning and revenue guarantees to retain and expand air service. The airport celebrated the opening of our U.S. Customs General Aviation Facility in April 2022, a project that made our name addition possible.

The authority continues to conservatively manage our finances and budget federal relief to offset potential losses. Our team continues to work towards achieving our vision of becoming the most important economic engine in the State of West Virginia.

Nick Keller  
Airport Director & CEO

# INTRODUCTION

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The Central West Virginia Regional Airport Authority (CWVRAA) owns and operates both the commercial airport, West Virginia International Yeager Airport (CRW), the Fixed Base Operator, Capital Jet Center (CJC), and Parking Facilities. This FY2022-2023 Budget is the financial operating plan for all components of the Central West Virginia Regional Airport Authority.

CRW first opened in November 1947 under the name Kanawha Airport. The CWVRAA was formed in 1968 and is comprised of representatives from Boone, Kanawha, Lincoln, Nicholas and Putnam Counties, as well as the City of Charleston. In October 1985, Kanawha Airport was renamed Yeager Airport in honor of Brig. Gen. Charles “Chuck” Yeager. Capital Jet Center was acquired by the CWVRAA in August 2018. In January 2022, the name of the airport was updated to West Virginia International Yeager Airport coinciding with the completion of the airport’s U.S. Customs Building.

CRW is considered a primary non-hub airport as defined by the FAA and served approximately 260,068 passengers so far in FY2022, up from 208,000 passengers in FY2021. CRW passengers are currently served by the following air passenger carriers: American, Delta, United and Spirit. These carriers travel non-stop to Atlanta (ATL), Charlotte (CLT), Chicago O’Hare (ORD), Orlando (MCO), and Washington, DC (DCA).

The Central West Virginia Regional Airport Authority does not receive any local tax revenue. Operating funds come from a variety of areas. For the Airport Fund, revenue is generated by tenant rent, airline landing fees, concession fees paid by the rental car agencies and restaurant, and user fees paid by the airlines. The Parking fund generates revenue through parking fees, monthly passes, and parking violations. The marketing fund earns its revenue through marketing space that can be rented throughout the airport. CRW Services provides repairs and preventative maintenance to airline equipment which costs are passed on to the owner of the equipment. Capital Jet Center generates revenue through fuel sales, landing fees, service fees, office rental, glycol sales and fueling agreements with the airlines.

CWVRAA employees approximately 100 full-time and part-time employees who are responsible for managing the airport, maintaining facilities, grounds and airfield, operating the airport safely and efficiently and providing a positive customer experience. Employees work diligently to provide quality facilities and are expected to show honor and integrity and to value safety, respect and teamwork.

The FY2023 operating budget seeks to accomplish the vision of becoming the most important economic engine for the State of West Virginia through aviation and education while keeping the costs low to airlines and users of the airport facilities.

## AUTHORITY MEMBERS

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West Virginia International Yeager Airport and Capital Jet Center are owned and operated by the Central West Virginia Regional Airport Authority and are governed by a 15-member board comprised of representatives of Kanawha, Putnam, Lincoln, Boone, and Nicholas Counties and the City of Charleston.

**R. Edison Hill, Chairperson,**  
*representative of the*  
Kanawha County Commission

**Norman Shumate III,**  
**Vice-Chairperson,**  
*representative of the*  
City of Charleston

**H.B. Wehrle, Secretary,**  
*representative of the*  
Kanawha County Commission

**Priscilla Haden, Secretary,**  
*representative of the*  
Kanawha County Commission

*Representing the*  
City of Charleston  
**Dr. Lewis Whaley**

*Representing the*  
Boone County Commission  
**Archie Hubbard**

*Representing the*  
Lincoln County Commission  
**Allen Holder**

*Representing the*  
Nicholas County Commission  
**Rodney LeRose**

*Representing the*  
Putnam County Commission  
**Lt. Col. James Dodrill (Ret.)**

*Representing the*  
Kanawha County  
Commission

**Maj. Gen. Allen Tackett (Ret.)**  
**Andrew Jordon**  
**Commissioner Ben Salango**  
**Mara Boggs**  
**Todd Goldman**

*Representing the*  
*Governor Jim Justice*  
**Brian Abraham**

*Ex-Officio*  
**Col. William Peters (Ret.)**

## VISION STATEMENT & STRATEGIC GOALS

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To become the most important economic engine for the State of West Virginia through advances in aviation and education.

1. Create a positive customer experience.
2. Build a US Customs & Border Protection Facility
3. Invest in our employees.
4. Runway safety improvements and extension.
5. Invest in aviation education and create quality jobs.
6. Increase and improve air service.
7. Grow the Capital Jet Center.
8. Increase military and civil aircraft operations.
9. Improve facilities at Coonskin Park.

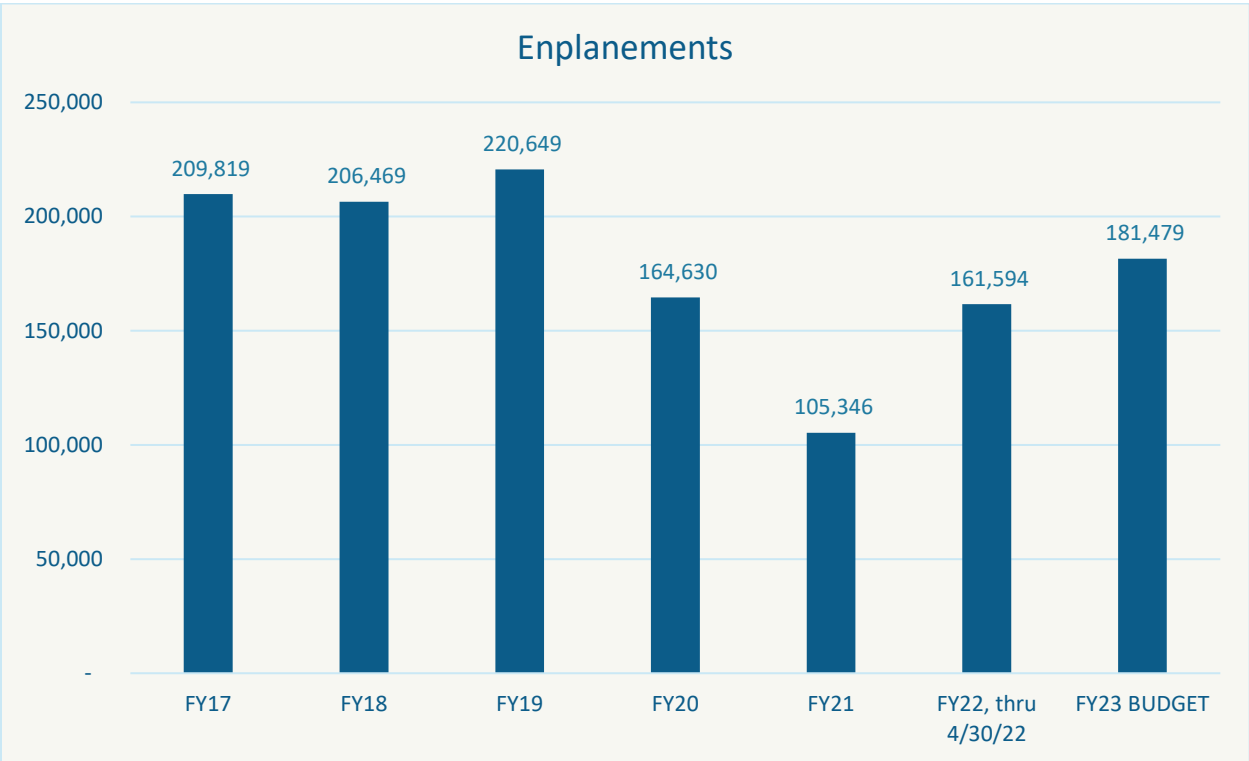
# BUDGET PROCESS, DEVELOPMENT, AND STRATEGY

The budget is prepared on a modified accrual accounting basis while the annual financial statements are prepared using the accrual basis in accordance with principles generally accepted in the United States of America. The operating budget is prepared in a bottom-up format. Each department manager evaluates the expected needs of the department for the upcoming fiscal year and submits budget requests based on those needs. Department Managers have budgetary responsibility for expenses in their department. The Director of Accounting then compiles the budgetary requests provided by department managers to create the overall budget. The Director of Accounting works in collaboration with the Airport Director, Airport Assistant Director, and Chief Financial Officer to determine revenue projections. The airline incentive program is considered a part of the operational budget and is reviewed annually during the budget development process.

As part of the FY2023 budget process, management has elected to increase the Rent-A-Car Customer Facility Charge by \$1, from \$5 per day to \$6 per day effective July 1, 2022.

Growing concerns with inflation prompted the Finance Committee of the Board of Directors to evaluate a cost of living increase for all employees. The FY2023 budget contains a 4% cost of living adjustment for all employees effective July 1, 2022.

Forecasting has been increasingly difficult with the unpredictable nature of air travel caused by the health pandemic. For FY2023, revenue estimates are based on projected landings and capacity trends currently observed. The estimated activity for FY2023 is 67% more than the actual enplanements in FY2021. In comparison, the estimated enplanements for FY2023 represent 86% of the actual enplanements for FY2019.



## AIRLINE ACTIVITY FORECAST

It is unknown how long the decreased level of passenger activity will last and how long recovery will take. Current trends show an increase in passenger activity and we have been presented with optimistic forecasts from the airline partners.

<b>Airline Activity Projections – FY2023 Budget</b>					
<i>Airline</i>	<i>Projected Landings</i>	<i>Projected Landed Weight (000)</i>	<i>% Landings of Total</i>	<i>Projected Annual Enplanement</i>	<i>Projected Annual Enplanement</i>
Delta	1,147	70,000,000	30.39%	55,000	30%
United	620	31,210,000	16.43%	28,979	16%
American	1,850	125,000,000	49.02%	78,000	43%
Spirit	157	24,000,000	4.16%	19,500	11%
ACC/UPS		8,386,800			
MAC/FEDEX		2,510,293			
<b>TOTAL</b>	<b>3,774</b>	<b>261,107,093</b>	<b>100%</b>	<b>181,479</b>	<b>100%</b>



# TOTAL BUDGET

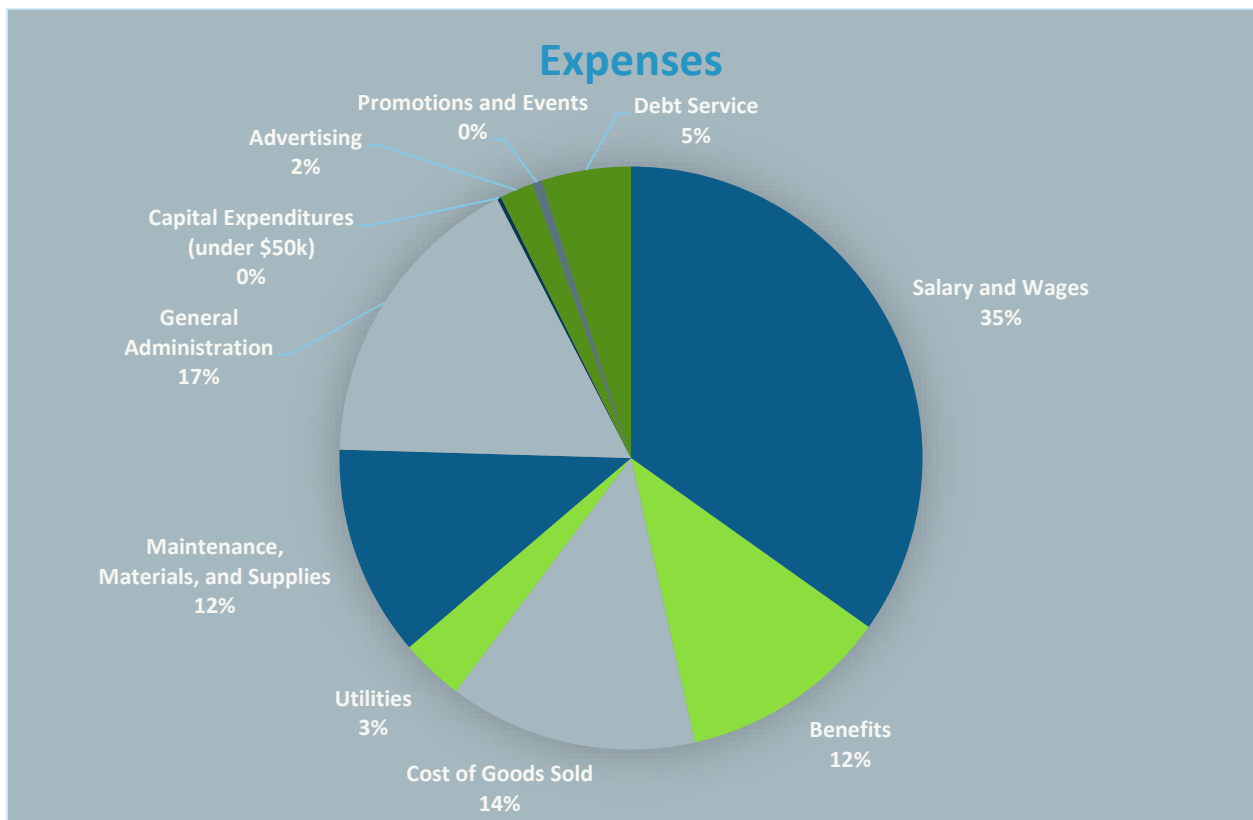
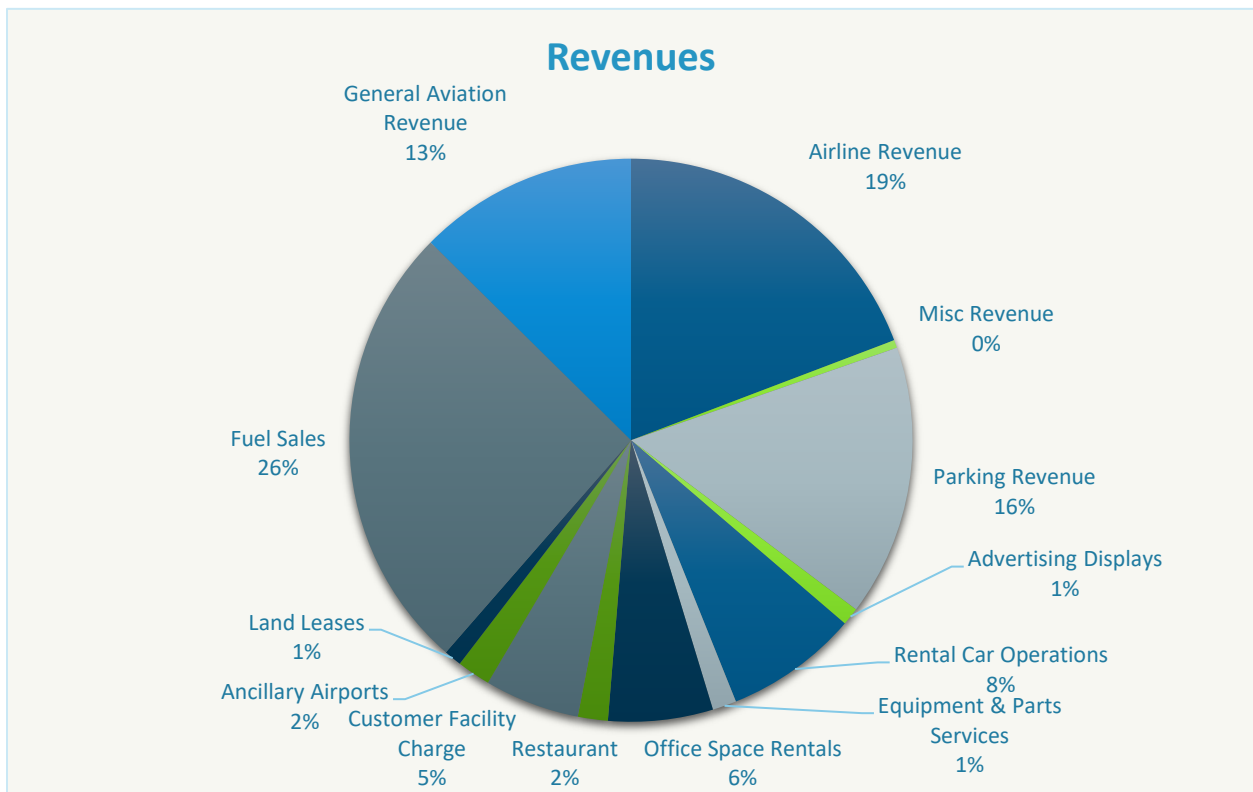
The FY2023 Budget represents a 2% increase in expenses and a 10% increase in overall revenues. Federal relief funding provided by the FAA is used strategically to offset the net losses generated.

## SUMMARY OF REVENUES AND EXPENSES

	<u>Airport</u> <u>Fund</u>	<u>Special</u> <u>Facilities</u> <u>Fund</u>	<u>Parking</u> <u>Fund</u>	<u>Rent-A-Car</u> <u>Fund</u>	<u>Marketing</u> <u>Fund</u>	<u>CRW</u> <u>Services</u> <u>Fund</u>	<u>General</u> <u>Aviation</u> <u>Fund</u>	<u>TOTAL</u>
<b>Revenues</b>								
Airfield Area	1,059,361							1,059,361
Terminal Building	1,963,694							1,963,694
Terminal Area	901,071							901,071
Other Buildings and Areas	305,820							305,820
Special Facilities Revenue		240,300						240,300
Parking Revenue			1,920,900					1,920,900
Marketing Revenue					125,000			125,000
CFC Revenue (RAC)				671,700				671,700
CRW Services Revenue						169,323		169,323
Capital Jet Center Revenue							4,803,200	4,803,200
Bill Noe Flight School Revenue							161,667	161,667
<b>Total Revenues</b>	<b>4,229,946</b>	<b>240,300</b>	<b>1,920,900</b>	<b>671,700</b>	<b>125,000</b>	<b>169,323</b>	<b>4,964,867</b>	<b>12,322,037</b>
<b>Expenses</b>								
Salary and Wages	3,257,214	59,464	54,741	-	170,320	94,757	1,338,893	4,975,389
Benefits	1,035,305	24,957	24,655	-	57,638	41,290	460,763	1,644,608
Cost of Goods Sold	-	-	-	-	-	-	1,895,600	1,895,600
Utilities	327,092	-	10,068	13,080	-	-	133,858	484,098
Maintenance, Materials, and Supplies	958,164	2,500	76,448	40,572	7,337	29,875	497,380	1,612,276
General Administration	1,797,790	4,020	63,432	1,000	99,730	5,327	364,268	2,335,567
Capital Expenditures (under \$50k)	-	-	-	-	-	-	30,000	30,000
Advertising	-	-	-	-	193,136	-	64,700	257,836
Promotions and Events	-	-	-	-	73,997	-	-	73,997
Debt Service	-	-	399,872	282,954	-	-	-	682,826
<b>Total Expenses</b>	<b>7,375,565</b>	<b>90,941</b>	<b>629,216</b>	<b>337,606</b>	<b>602,158</b>	<b>171,249</b>	<b>4,785,462</b>	<b>13,992,197</b>
<b>Non-Operating Revenue and Expenses</b>								
Interest and Other Income	111,000	-	600	1,200	52,500	-	-	165,300
Amortization and Capital Expenses								
Intercompany Transfers	1,584,845	(76,103)	(1,215,059)	-	220,000	(48,043)	(465,640)	-
Transfers from Non-Airline Reserve	136,332	-	-	-	7,686	3,653	54,302	201,973
Other Expenses								
<b>Total Non Operating</b>	<b>1,832,177</b>	<b>(76,103)</b>	<b>(1,214,459)</b>	<b>1,200</b>	<b>280,186</b>	<b>(44,390)</b>	<b>(411,338)</b>	<b>367,273</b>
<b>Net Income (Loss) Before Federal Relief</b>	<b>(1,313,442)</b>	<b>73,256</b>	<b>77,225</b>	<b>35,294</b>	<b>(196,972)</b>	<b>(46,316)</b>	<b>(231,933)</b>	<b>(1,302,887)</b>
Federal Relief	1,313,442				196,972	46,316	231,933	1,788,663
<b>Net Income (Loss)</b>	<b>\$ (0)</b>	<b>\$ 73,256</b>	<b>\$ 77,225</b>	<b>\$ 335,294</b>	<b>\$ (0)</b>	<b>\$ (0)</b>	<b>\$ (0)</b>	<b>\$ 485,776</b>



# REVENUES AND EXPENSES



# FEDERAL RELIEF FUNDING

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## Coronavirus Aid, Relief, and Economic Security (CARES) Act

On March 27, 2020, the President signed into law the Coronavirus Aid, Relief, and Economic Security (CARES) Act which provided \$10 billion in funds to be awarded to Airports through the Federal Aviation Administration. CWVRAA was awarded a grant in the amount of \$4,810,956. This grant is provided 100% federal funding and does not require a local match. An airport can use the funds for any purpose for which airport revenues may lawfully be used. Additional requirements apply if an airport chooses to use the funds for new airport development.

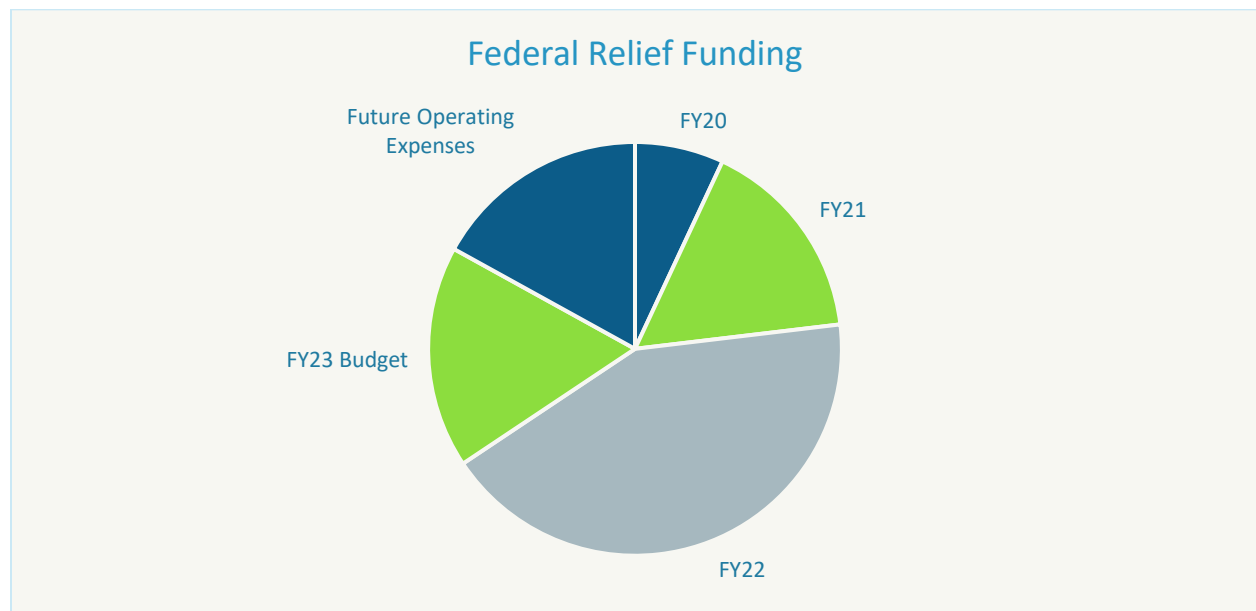
## Coronavirus Response and Relief Supplemental Appropriation Act (CRRSAA)

The Coronavirus Response and Relief Supplemental Appropriation Act was signed into law on December 27, 2020 and included nearly \$2 billion in funds to eligible airports and concessions. CWVRAA was awarded \$2,036,596 of funds to be used to cost such as operations, personnel, cleaning, and janitorial services. In addition, CWVRAA was awarded \$48,582 to be used to provide relief from rent and minimum annual guarantee obligations to eligible airport concessions.

## The American Rescue Plan Act of 2021

The American Rescue Plan Act of 2021 was signed into law by the President on March 11, 2021 and includes \$8 billion in funds to be awarded to eligible US airports. CWVRAA was awarded \$3,270,000.

The total amount of federal funding awarded to CWVRAA from the above funds is approximately \$10,117,552. For FY2021 and FY2022, management chose to use federal relief funding to offset operating expenses to maintain the landing fee rate and terminal building rate for airport users. A similar strategy has been applied for the FY2023 budget. To date, 66% of the total federal funds have been used to offset costs in FY2020, FY2021, and FY2022. An additional 17% is expected to be utilized in FY2023 to offset operating expenses such as personnel costs. The remaining 17% is reserved for operating expenses in future years. These funds must be used within four years of the date of acceptance of the grant offer.



## FUNDS AND COST CENTERS

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The CWVRAA is currently organized into 8 funds to differentiate the revenues and expenses generated by specific operations. The 8 funds are: Airport, Parking, Construction, Rent-A-Car, Marketing, CRW Services, General Aviation, and Special Facilities. The Airport Fund is then organized into 7 Cost Centers: Airfield Area, Terminal Building, Terminal Area, Other Buildings and Areas, General Aviation Area, Parking, CRW Services and Special Facilities.

Expenses attributed to the airport fund that are not directly tied to a cost center are allocated based on an analysis of staff hours dedicated to a cost center. The allocations for FY2023 are shown below.

	Airfield Area	Terminal Building	Terminal Area	Other Buildings and Areas	Parking	General Aviation Area	Special Facilities	CRW Services
<b>Executive</b>	11.0%	50.0%	10.0%	2.0%	7.0%	15.0%	3.0%	2.0%
<b>Finance</b>	13.0%	48.0%	10.0%	2.0%	13.0%	10.0%	2.0%	2.0%
<b>Maintenance</b>	17.5%	42.0%	22.0%	2.0%	10.0%	5.0%	1.5%	0.0%
<b>Buildings</b>	0.0%	78.0%	21.0%	1.0%	0.0%	0.0%	0.0%	0.0%
<b>Maintenance</b>								
<b>Police</b>	7.5%	43.0%	22.5%	1.5%	10.0%	15.5%	0.0%	0.0%
<b>Operations</b>	60.0%	10.0%	13.0%	1.0%	15.0%	1.0%	0.0%	0.0%

## RATE MAKING

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The Airport operates under an Airline Operating Agreement (AOA) with a specific methodology for the rates calculations.

### Terminal Building Calculation

The methodology for calculating the terminal building rate begins with the total cost allocated to the terminal building. Expenses that cannot be directly attributed to the terminal building are allocated based on Cost Center allocations described above. The total terminal building expense for FY2023 is \$2,516,132, a 6.7% increase over the FY2022 Budget, increasing the terminal building rate by 6.7%.

The total terminal building expense is divided by the total rentable space plus a reasonable allocation of 45% of the Public Space.

## Terminal Building Requirement

	<u>FY21 BUDGET</u>	<u>FY22 BUDGET</u>	<u>FY23 BUDGET</u>
Maintenance and Operating Expenses	\$ 2,771,865	\$ 2,488,511	\$ 2,253,993
Less: Airline Security Reimbursement	(111,838)	(129,876)	(137,861)
Federal Relief Applied to Terminal Building	(288,614)	-	-
Annual Debt Service and Coverage	-	-	-
Airport Reserve Account Requirement	-	-	-
Amortization for Capital Improvements	-	-	-
<b>Terminal Building Requirement</b>	<b>\$ 2,371,413</b>	<b>\$ 2,358,635</b>	<b>\$ 2,516,132</b>
Rentable Space	72,444	72,444	72,444
45% of Public Space	9,595	9,595	9,595
Total Rentable Space	82,039	82,039	82,039
Terminal Building Rate	\$ 28.91	\$ 28.75	\$ 30.67

## Summary of Terminal Building Space

	<u>PAX LEVEL</u>	<u>GROUND LEVEL (OPS)</u>	<u>MEZZ LEVEL</u>	<u>SECOND FLOOR</u>	<u>THIRD FLOOR</u>	<u>TOTALS</u>
<b>RENTABLE SPACE</b>						
AIRLINE EXCLUSIVE-USE SPACE	3,115	2,045	0	0	0	5,160
AIRLINE COMMON-USE SPACE	15,491	16,730	0	0	0	32,221
GOVERNMENT	0	1,756	2,192	1,154	3,465	8,567
CONCESSIONS	6,791	1,080	920	0	0	8,791
VACANT	713	479	277	0	0	1,469
MANAGEMENT	361	3,862	1,275	2,329	0	7,827
TSA-EXEMPT (screener, bag inspection)	2,141	2,904	0	0	0	5,045
SPECIAL FACILITIES (TSA Office)	0	0	0	3,364	0	3,364
<b>total Rentable Space</b>	<b>28,612</b>	<b>28,856</b>	<b>4,664</b>	<b>6,847</b>	<b>3,465</b>	<b>72,444</b>
<b>PUBLIC-USE SPACE ALLOCATION (45%)</b>	<b>4,982</b>	<b>3,166</b>	<b>1,017</b>	<b>430</b>	<b>0</b>	<b>9,595</b>
<b>OTHER SPACE</b>						
REMAINING PUBLIC-USE (55%)	6,090	3,869	1,242	525	0	11,727
MECHANICAL	142	8,088	395	0	0	8,625
<b>total Other Space</b>	<b>6,232</b>	<b>11,957</b>	<b>1,637</b>	<b>525</b>	<b>0</b>	<b>20,352</b>
<b>TOTAL SPACE/TERMINAL BUILDING</b>	<b>39,826</b>	<b>43,979</b>	<b>7,318</b>	<b>7,802</b>	<b>3,465</b>	<b>102,391</b>

## Landing Fee Calculation

The AOA contains a prescribed method for the annual calculation of the landing fee. Total Airport Fund expenses are reduced by Airport Fund non-airline revenue, contributions from other funds, TSA Security Reimbursement, terminal building rent, Ramp/Use Fee and Security Fees to determine the landing fee requirement. For FY2023, the landing fee remains stable at \$3.23, an 5% increase over the FY2022 landing fee rate.

	<u>FY21</u> <u>BUDGET</u>	<u>FY22</u> <u>BUDGET</u>	<u>FY23</u> <u>BUDGET</u>
<b>Airfield Requirement</b>			
Maintenance and Operating Expenses	6,027,779	4,554,368	4,845,771
Annual Bond Debt Service	-	-	-
Amount to Replenish Bond Reserve Fund	-	-	-
Airport Reserve Account Requirement	-	-	-
Amortization for Capital Improvements	-	-	-
Non-Airline Revenue			
Airfield Area Misc Revenue	(600)	(1,800)	(3,600)
Food and Beverage Concessions	(130,000)	(96,000)	(212,000)
Car Rental Agencies Counter Space	(26,927)	(27,967)	(23,284)
Terminal Building Office Space Rentals	(292,355)	(365,355)	(410,400)
Other Terminal Building Revenue	(167)	(167)	(3,768)
Terminal Area Revenue	(893,505)	(1,023,662)	(901,071)
FAA Building Revenue	(255,556)	(243,556)	(247,706)
S&S Building Revenue	(50,352)	(57,898)	(58,114)
Non-Operating Revenue			
TSA LEO Reimbursement	(109,500)	(109,500)	(109,500)
Federal Relief Grant Income	(2,353,112)	-	-
Parking Reimbursement	(216,270)	(460,256)	(504,825)
Contribution to Infrastructure		5,000	-
Amortization		7,333	-
Net Interest Earned	(2,124)	(1,500)	(1,500)
Rentals and Charges from Non-Signatory	-		(157,567)
Landing Fees from Non-Signatory			(130,856)
Ramp/Use Fees (Signatory)	(180,000)	(180,000)	(178,024)
Signatory Airline Space Rentals	(1,080,517)	(1,073,770)	(1,026,858)
Security Reimbursement	(111,838)	(129,876)	(137,861)
Landing Fee Requirement	324,956	795,394	739,071
Landed Weight for Signatory Airlines	113,221	258,489	228,720
Landing Fee Rate (per 1,000 lbs)	\$ 2.87	\$ 3.08	\$ 3.23

## COST PER ENPLANED PASSENGER

The cost per enplaned passenger is a metric to determine the cost to operate at an airport. The budgeted cost per enplaned passenger for FY2023 is \$12.81.

	Budget FY2021	Budget FY2022	Budget FY2023
Signatory Landing Fees	\$ 318,480	\$ 812,799	\$ 731,188
Common Use Rent	931,377	930,042	883,184
Exclusive Use Rent	149,145	148,926	145,013
Ramp/Use Fees	180,000	180,000	180,000
Security Reimbursement	111,838	130,006	133,726
Total Airline Revenues	\$ 1,690,840	\$ 2,201,773	\$ 2,073,111
Projected Enplaned Passengers	56,952	190,370	161,979
Cost Per Enplaned Passenger	\$ 29.69	\$ 11.57	\$ 12.81

## DEBT SERVICE

The CWVRAA took on additional debt during FY2022 to move forward with approved Passenger Facility Charge Projects. The total amount of outstanding debt for CWVRAA is \$14,293,281 as of April 30, 2022.

### Outstanding Bonds

<u>Bond/Note Payable</u>	<u>Interest Rate</u>	<u>Monthly Payment Amount</u>	<u>Maturity Date</u>
Parking Bonds, Series 2015A	3.50%	\$31,712	09/24/2035
RAC Series A Facilities/Garage Construction	2.42%	\$23,580	08/01/2036
PFC Bond Series 2020A	2.15%	\$7,280	09/25/2030
PFC Bond Series 2020B	2.19%	\$23,649	12/01/2040
PFC Bond Series 2021A	2.39%	\$11,676	04/17/2030
PFC Bond Series 2022A	2.57%	\$5,443	04/01/2032
TOTAL Monthly Debt Payments		\$103,340	

# STAFFING PLAN

DEPARTMENT/POSITION	FY2021		BUDGET FY2022		BUDGET FY2023	
	FULL TIME	PART TIME	FULL TIME	PART TIME	FULL TIME	PART TIME
<b>ADMINISTRATION</b>						
Airport Director & Chief Executive Officer	1	0	1	0	1	0
Assistant Director & Chief Operating Officer	1	0	1	0	1	0
Airport Project Manager	1	0	1	0	1	0
Executive Secretary	1	0	1	0	1	0
Executive Assistant	1	0	1	0	1	0
	5	0	5	0	5	0
<b>FINANCE</b>						
Chief Financial Officer	1	0	1	0	1	0
Director of Accounting	1	0	1	0	1	0
Project Accountant	1	0	1	0	1	0
Account Tech II/AP Specialist	1	0	1	0	1	0
Account Tech II/AR Specialist	0	1	0	1	1	0
Account Tech II/Fixed Assets & Grants	1	0	1	0	1	0
Human Resources Specialist	1	0	1	0	1	0
Human Resources Assistant	1	0	1	0	1	0
Intern	0	0	0	1	0	0
	7	1	7	2	8	0
<b>FACILITIES MAINTENANCE</b>						
Facilities Maintenance Manager	1	0	1	0	1	0
Maintenance Worker Supervisor	1	0	1	0	1	0
Maintenance Worker	5	0	5	1	6	0
Custodian	1	0	0	0	0	0
Electrician	1	0	1	0	1	0
HVAC/Plumbing Maintenance	2	0	2	0	2	0
Jetway Mechanic	1	0	1	0	0	0
Seasonal	0	0	0	0	0	0
	12	0	11	1	11	0
<b>BUILDINGS MAINTENANCE</b>						
Custodian Supervisor	1	0	1	0	1	0
Custodian	3	2	4	2	4	3
	4	2	5	2	5	3
<b>POLICE</b>						
Police Chief	1	0	1	0	1	0
Major	0	0	1	0	1	0
Police Officer	8	6	8	6	8	7
	9	6	10	6	10	7
<b>OPERATIONS</b>						
Operations Manager	1	0	1	0	1	0
Badging and Training Officer	1	0	1	0	1	0
Operations Duty Manager or Specialist	5	0	5	0	4	1
ARCC Duty Officer	2	0	3	1	4	1
Wildlife Specialist	1	0	1	0	1	0
Intern	0	1	0	2	0	2
	10	1	11	3	11	4



**Staffing Plan, cont**

DEPARTMENT/POSITION	FY2021		BUDGET FY2022		BUDGET FY2023	
	FULL TIME	PART TIME	FULL TIME	PART TIME	FULL TIME	PART TIME
SPECIAL FACILITIES						
Operations Specialist	0	0	1	0	1	0
Part-time Operations	0	0	1	0	1	0
	0	0	2	0	2	0
Bill Noe Flight School						
Custodian	0	0	1	0	1	0
Part-time Operations	0	0	0	1	0	0
	0	0	1	1	1	0
PARKING						
Maintenance Worker	1	0	1	0	1	0
Vehicle Counter	0	1	0	1	0	1
Seasonal	0	0	0	1	0	0
	1	1	1	2	1	1
MARKETING						
Marketing Manager	1	0	1	0	1	0
Public Affairs Specialist	1	0	1	0	1	0
Creative Production Specialist	0	0	0	0	1	0
Intern	0	0	0	1	0	0
	2	0	2	1	3	0
CRW SERVICES						
CRW Services Mechanic Supervisor	1	0	1	0	0	0
Maintenance Worker	0	0	0	0	1	0
Maintenance Worker	0	0	0	0	1	0
	1	0	1	0	2	0
CAPITAL JET CENTER						
Co-Manager: Aviation Services	1	0	1	0	1	0
Co-Manager: Guest Services	1	0	1	0	1	0
Ground Services Manager	1	0	1	0	1	0
Fuel Services Manager	0	0	1	0	1	0
Scheduling Manager	0	0	0	0	1	0
Training Manager	0	0	0	0	1	0
Military Operations Coordinator	1	0	1	0	1	0
Customer Service Supervisor	2	0	2	0	1	0
Customer Service Representative	5	0	8	0	3	0
Senior Customer Service Representative	0	0	0	0	3	0
Fueller	13	1	12	1	4	0
Line Technician Supervisor	2	0	2	0	0	0
Line Service Technician Lead	1	0	1	0	0	0
Line Service Technician Shift Lead	1	0	1	0	0	0
Ground Specialist	0	0	5	0	4	0
Senior Ground Specialist	0	0	5	0	5	0
Intern	0	0	0	3	0	4
Mechanic Technician	1	0	1	0	0	0
	29	1	42	4	27	4
TOTAL STAFF	80	12	98	22	86	19

Operating Revenue  
 Airport Fund (F-10)  
 Airfield Area (CL-10)

<u>G/L #</u>	<u>DEPT</u>	<u>COST</u>	<u>CEN</u>	<u>ACCOUNT TITLE</u>	<u>FY21 Actual</u>	<u>FY22 Budget</u>	<u>FY23 Budget</u>	<u>% Change</u>
<b>Signatory Landing Fees</b>								
4025	D-0	CL-10		Delta	184,330	265,695	226,193	-15%
4020	D-0	CL-10		United	72,705	96,782	100,850	4%
4086	D-0	CL-10		American	247,223	385,349	403,916	5%
4078	D-0	CL-10		Spirit	11,273	15,560	96,940	523%
4087	D-0	CL-10		Air Cargo Carriers	29,984	25,057	33,876	35%
4094	D-0	CL-10		Mountain Air Cargo	7,160	6,951	8,112	17%
<b>Total Signatory Landing Fees</b>					<b>552,675</b>	<b>795,394</b>	<b>869,887</b>	<b>9%</b>
<b>Misc Revenue</b>								
4125	D-0	CL-10		Fingerprinting, Identification Media	-	1,200	3,600	200%
4179	D-0	CL-10		Non-Signatory Ramp Use Fees	-	600	-	-100%
<b>Total Miscellaneous Revenue</b>					<b>-</b>	<b>1,800</b>	<b>3,600</b>	<b>100%</b>
<b>Ramp/Use Fees</b>								
4145	D-0	CL-10		Delta	69,513	56,229	55,089	-2%
4135	D-0	CL-10		United	32,871	32,727	24,562	-25%
4153	D-0	CL-10		American	75,598	89,252	98,373	10%
4176	D-0	CL-10		Spirit	1,618	1,792	7,850	338%
<b>Total Ramp Fees</b>					<b>179,600</b>	<b>180,000</b>	<b>185,874</b>	<b>3%</b>
<b>TOTAL AIRFIELD AREA</b>					<b>732,275</b>	<b>977,194</b>	<b>1,059,361</b>	<b>8%</b>

Operating Revenue  
 Airport Fund (F-10)  
 Terminal Building (CL-20)

<u>G/L #</u>	<u>DEPT</u>	<u>COST</u>	<u>CEN</u>	<u>ACCOUNT TITLE</u>	<u>FY21 Actual</u>	<u>FY22 Budget</u>	<u>FY23 Budget</u>	<u>% Change</u>
<b>Food &amp; Beverage Concessions</b>								
4186	D-0	CL-20		Faber Excess Concessions	82,135	96,000	137,000	43%
4187	D-0	CL-20		Faber Minimum Annual Guarantee	-	-	75,000	-
<b>Total Food &amp; Beverage Concessions</b>					<b>82,135</b>	<b>96,000</b>	<b>212,000</b>	<b>121%</b>
<b>Signatory Airline Space Rentals</b>								
4236	D-0	CL-20		Delta - Common Use	322,245	352,017	299,495	-15%
4235	D-0	CL-20		Delta - Exclusive Use	35,078	32,200	34,350	7%
4226	D-0	CL-20		United - Common Use	128,280	128,764	157,801	23%
4225	D-0	CL-20		United - Exclusive Use	40,860	40,653	43,368	7%
4260	D-0	CL-20		American - Common Use	464,983	427,978	424,738	-1%
4261	D-0	CL-20		American - Exclusive Use	63,248	62,905	67,106	7%
4298	D-0	CL-20		Spirit - Common Use	15,989	16,674	132,731	696%
4296	D-0	CL-20		Spirit - Exclusive Use	8,432	12,578	16,792	34%
<b>Total Signatory Airline Space Rentals</b>					<b>1,079,115</b>	<b>1,073,770</b>	<b>1,176,381</b>	<b>10%</b>
<b>Car Rental Agencies Counter Space</b>								
4304	D-0	CL-20		Hertz	7,180	7,180	-	-100%
4311	D-0	CL-20		National	4,684	4,684	7,180	53%
4318	D-0	CL-20		Avis	5,299	5,299	5,304	0%
4326	D-0	CL-20		Enterprise	10,804	10,804	10,800	-0%
<b>Total Car Rental Agencies Counter Space</b>					<b>27,967</b>	<b>27,967</b>	<b>23,284</b>	<b>-17%</b>
<b>Office Space Rentals</b>								
4339	D-0	CL-20		ATCT/Mezzanine Offices	159,993	162,604	218,004	34%
4346	D-0	CL-20		Avis Rent-a-car Offic	12,548	12,548	12,552	0%
4353	D-0	CL-20		Hertz Office	10,359	10,360	-	-100%
4361	D-0	CL-20		Enterprise Office	7,864	7,864	7,860	-0%
4385	D-0	CL-20		TSA Offices	54,223	161,863	161,868	0%
4389	D-0	CL-20		Schnabel Office Space	-	-	-	-
4390	D-0	CL-20		ADCI Office Space	10,116	10,116	10,116	-
<b>Total Terminal Building Office Space Rentals</b>					<b>255,103</b>	<b>365,355</b>	<b>410,400</b>	<b>12%</b>
<b>Security Reimbursement</b>								
4425	D-0	CL-20		Delta	56,515	49,402	46,811	-5%
4410	D-0	CL-20		United	22,563	18,071	24,664	36%
4411	D-0	CL-20		American	82,614	60,063	66,386	11%
4415	D-0	CL-20		Spirit	2,861	2,340	-	-100%
<b>Total Security Reimbursement</b>					<b>164,553</b>	<b>129,876</b>	<b>137,861</b>	<b>6%</b>
<b>Other Terminal Building Revenue</b>								
4996	D-0	CL-20		Contribution from Parking	-	-	-	-
4387	D-0	CL-20		ARINC - Communication Cabinet	-	167	168	1%
4194	D-0	CL-20		ATM Concessions	-	-	3,600	-
<b>Total Other Terminal Building Revenue</b>					<b>-</b>	<b>167</b>	<b>3,768</b>	<b>2156%</b>
<b>TOTAL TERMINAL BUILDING</b>					<b>1,608,873</b>	<b>1,693,135</b>	<b>1,963,694</b>	<b>16%</b>

Operating Revenue  
 Airport Fund (F-10)  
 Terminal Area (CL-30)

<u>G/L #</u>	<u>DEPT</u>	<u>COST</u>	<u>CEN</u>	<u>ACCOUNT TITLE</u>	<u>FY21 Actual</u>	<u>FY22 Budget</u>	<u>FY23 Budget</u>	<u>% Change</u>
<b>Car Rental Agencies Service Area</b>								
4444	D-0	CL-30		Hertz	9,420	9,420	-	-100%
4451	D-0	CL-30		National	6,270	6,270	6,276	0%
4458	D-0	CL-30		Avis	15,060	15,060	15,060	-
4466	D-0	CL-30		Enterprise	7,530	7,530	7,536	0%
<b>Total Car Rental Agencies Service Area</b>					<b>38,280</b>	<b>38,280</b>	<b>28,872</b>	<b>-25%</b>
<b>Car Rental Agencies Percentage of Gross</b>								
4472	D-0	CL-30		Hertz	211,868	235,200	-	-100%
4479	D-0	CL-30		National Minimum Annual Guarantee	185,098	217,200	184,009	-15%
4486	D-0	CL-30		Avis Minimum Annual Guarantee	254,160	241,838	241,838	0%
4500	D-0	CL-30		Enterprise Minimum Annual Guarantee	184,151	220,800	184,008	-17%
4480	D-0	CL-30		National Excess Concessions	-	-	42,000	-
4487	D-0	CL-30		Avis Excess Concessions	-	-	83,000	-
4501	D-0	CL-30		Enterprise Excess Concessions	-	-	67,000	-
<b>Total Car Rental Agencies Concessions</b>					<b>835,277</b>	<b>915,038</b>	<b>801,855</b>	<b>-12%</b>
<b>Car Rental Agencies Ready-Car Spaces</b>								
4521	D-0	CL-30		Hertz	14,628	14,628	-	-100%
4528	D-0	CL-30		National	15,732	15,732	21,528	37%
4535	D-0	CL-30		Avis	21,252	21,252	18,492	-13%
4543	D-0	CL-30		Enterprise	15,732	15,732	27,324	74%
<b>Total Car Rental Agencies Ready-Car Spaces</b>					<b>67,344</b>	<b>67,344</b>	<b>67,344</b>	<b>-</b>
<b>Other Terminal Area Revenue</b>								
4507	D-0	CL-30		Ground Transportation Permits	-	3,000	3,000	-
<b>Total Other Terminal Area Revenue</b>					<b>-</b>	<b>3,000</b>	<b>3,000</b>	<b>-</b>
<b>TOTAL TERMINAL AREA</b>					<b>940,901</b>	<b>1,023,662</b>	<b>901,071</b>	<b>-12%</b>

Operating Revenue  
 Airport Fund (F-10)  
 Other Buildings and Areas

<u>G/L #</u>	<u>DEPT</u>	<u>COST</u>	<u>CENTER</u>	<u>ACCOUNT TITLE</u>	<u>FY21 Actual</u>	<u>FY22 Budget</u>	<u>FY23 Budget</u>	<u>% Change</u>
<b>S&amp;S Building</b>								
4640	D-0	CL-60		Rent: S&S Engineering	52,935	57,898	58,114	0%
<b>Total S&amp;S Building</b>					<u>52,935</u>	<u>57,898</u>	<u>58,114</u>	<u>0%</u>
<b>FAA Building</b>								
4632	D-0	CL-50		Office Rent: Federal Aviation Administration	178,200	178,200	178,200	-
4633	D-0	CL-50		Office Rent: WV Dept of F&A/Special Investigator	45,686	43,356	46,850	8%
4638	D-0	CL-50		Office Rent: Pension Oversight Board	22,000	22,000	22,656	3%
<b>Total FAA Building</b>					<u>245,886</u>	<u>243,556</u>	<u>247,706</u>	<u>2%</u>
<b>TOTAL OTHER BUILDINGS AND AREAS</b>					<u>298,821</u>	<u>301,454</u>	<u>305,820</u>	<u>1%</u>
<b>TOTAL OPERATING INCOME</b>					<b>3,580,870</b>	<b>3,995,445</b>	<b>4,229,946</b>	<b>6%</b>

Operating Expense  
 Airport Fund (F-10)  
 Airfield Area (CL-10)

<u>G/L #</u>	<u>DEPT</u>	<u>CEN</u>	<u>CE</u>	<u>ACCOUNT TITLE</u>	<u>FY21 Actual</u>	<u>FY22 Budget</u>	<u>FY23 Budget</u>	<u>% Change</u>
<b>Operating Expenses</b>								
<u>Airfield Area</u>								
<i>Utilities</i>								
5010	D-0	CL-10		Electric	58,630	51,500	54,000	5%
				<i>Total Utilities</i>	58,630	51,500	54,000	5%
<i>Maintenance, Materials, and Supplies</i>								
5045	D-0	CL-10		Paving, Paving Repairs	7,089	8,800	9,600	9%
5052	D-0	CL-10		Snow Removal Supplies, Equip Repairs	66,675	66,000	68,400	4%
5059	D-0	CL-10		Pavement Painting, Striping	6,794	22,800	23,400	3%
5066	D-0	CL-10		General Repairs, Replacements	14,366	10,800	12,000	11%
5073	D-0	CL-10		Electrical Supplies	13,695	20,400	20,400	-
5080	D-0	CL-10		Obstruction Maintenance	7,846	15,600	15,600	-
5085	D-0	CL-10		Stormwater/Glycol Testing, Permits	3,307	9,600	9,600	-
5086	D-0	CL-10		Friction Machine Repairs, Calibration	489	3,600	3,600	-
5088	D-0	CL-10		Wildlife Control	154	-	-	-
5199	D-0	CL-10		Fire Extinguishers, Alarms	-	360	360	-
5213	D-0	CL-10		Maint, Repairs/LBs, Walkways	221	-	-	-
5416	D-0	CL-10		Fixtures & Signs	-	4,800	5,400	13%
5591	D-0	CL-10		Fencing, Gates	-	-	7,800	-
				<i>Total Maintenance, Materials, and Supplies</i>	120,636	162,760	176,160	8%
<i>General Administration</i>								
5388	D-0	CL-10		Office Supplies, Equipment	59	-	-	-
				<i>Total General Administration</i>	59	-	-	-
				<u>Total Airfield Area</u>	179,325	214,260	230,160	7%

Operating Expense  
 Airport Fund (F-10)  
 Terminal Building (CL-20)

<u>G/L #</u>	<u>DEPT</u>	<u>COST</u>	<u>CEN</u>	<u>ACCOUNT TITLE</u>	<u>FY21 Actual</u>	<u>FY22 Budget</u>	<u>FY23 Budget</u>	<u>% Change</u>
<b>Terminal Building</b>								
<i>Utilities</i>								
5010	D-0	CL-20		Electric	159,763	127,020	129,300	2%
5024	D-0	CL-20		Gas	12,879	13,260	17,640	33%
5031	D-0	CL-20		Water	21,439	24,000	24,000	-
5038	D-0	CL-20		Sanitation	15,188	24,000	24,000	-
5164	D-0	CL-20		Refuse Removal	9,267	9,600	9,600	-
				<i>Total Utilities</i>	<u>218,536</u>	<u>197,880</u>	<u>204,540</u>	<u>3%</u>
<i>Maintenance, Materials, and Supplies</i>								
5066	D-0	CL-20		General Repairs, Replacements	32,583	45,000	45,000	-
5073	D-0	CL-20		Electrical Supplies	18,790	23,000	24,000	4%
5108	D-0	CL-20		Painting, Furnishings	1,825	4,800	6,000	25%
5122	D-0	CL-20		Window Cleaning	915	2,400	2,400	-
5129	D-0	CL-20		Plants, Decorations	-	1,560	1,560	-
5136	D-0	CL-20		Plumbing, Hardware	7,646	6,600	10,140	54%
5143	D-0	CL-20		HVAC Maintenance, Supplies	18,442	24,000	30,000	25%
5150	D-0	CL-20		Automatic Doors	4,502	12,000	13,200	10%
5157	D-0	CL-20		HVAC Maintenance Contract	7,494	7,000	8,700	24%
5158	D-0	CL-20		FAA HVAC Equipment	12,400	13,200	13,200	-
5171	D-0	CL-20		Stand-By Power	7,437	8,400	9,060	8%
5178	D-0	CL-20		Elevators	36,958	33,168	33,168	-
5185	D-0	CL-20		Baggage Systems	3,801	10,200	10,200	-
5192	D-0	CL-20		Exterminating	-	384	384	-
5199	D-0	CL-20		Fire Extinguishers, Alarms	15,598	9,600	10,200	6%
5206	D-0	CL-20		Public Address System	1,009	1,260	1,260	-
5213	D-0	CL-20		Maintenance, Repairs/Loading Bridges, Walkways	35,075	48,000	48,000	-
5214	D-0	CL-20		Exit Lane Annual Fee	-	15,000	15,480	3%
5416	D-0	CL-20		Fixtures, Signs	625	1,260	1,320	5%
5584	D-0	CL-20		Cleaning Equipment	142	-	-	-
5598	D-0	CL-20		Keys, Locks	-	-	1,008	-
				<i>Total Maintenance, Materials, and Supplies</i>	<u>205,242</u>	<u>266,832</u>	<u>284,280</u>	<u>7%</u>
<i>General Administration</i>								
5425	D-0	CL-20		Cable Television Services	2,825	-	-	-
				<i>Total General Administration</i>	<u>2,825</u>	<u>-</u>	<u>-</u>	<u>-</u>
<i>Capital Expenditures</i>								
D-10	n/a			Load Bank for Jet Bridge Ground Power United	-	10,000	-	-100%
				<i>Total Capital Expenditures</i>	<u>-</u>	<u>10,000</u>	<u>-</u>	<u>-100%</u>
<b>Total Terminal Building</b>					<u>426,603</u>	<u>474,712</u>	<u>488,820</u>	<u>3%</u>



Operating Expense  
 Airport Fund (F-10)  
 Terminal Area (CL-30)

<u>G/L #</u>	<u>DEPT</u>	<u>COST</u>	<u>CEN</u>	<u>ACCOUNT TITLE</u>	<u>FY21 Actual</u>	<u>FY22 Budget</u>	<u>FY23 Budget</u>	<u>% Change</u>
<u>Terminal Area</u>								
<i>Utilities</i>								
5164	D-0	CL-30		Refuse Removal	2,752	3,060	3,060	-
				<i>Total Utilities</i>	<u>2,752</u>	<u>3,060</u>	<u>3,060</u>	<u>-</u>
<i>Maintenance, Materials, and Supplies</i>								
5045	D-0	CL-30		Paving, Paving Repairs	353	720	2,100	192%
5059	D-0	CL-30		Pavement Painting, Striping	510	2,100	2,400	14%
5066	D-0	CL-30		General Repairs, Replacements	3,800	11,484	11,940	4%
5073	D-0	CL-30		Electrical Supplies	4,750	3,300	3,360	2%
5171	D-0	CL-30		Stand-by Power	1,102	-	-	-
5192	D-0	CL-30		Exterminating	-	120	120	-
5199	D-0	CL-30		Fire Extinguishers, Alarms	800	-	-	-
5213	D-0	CL-30		Maint, Repairs/LBs, Walkways	2,480	-	-	-
5234	D-0	CL-30		Walks, Grounds	20,618	12,000	13,200	10%
5237	D-0	CL-30		Salt, Salt Storage Building	908	1,200	1,200	-
5416	D-0	CL-30		Fixtures, Signs	116	1,560	1,800	15%
				<i>Total Maintenance, Materials, and Supplies</i>	<u>35,437</u>	<u>32,484</u>	<u>36,120</u>	<u>11%</u>
				<u>Total Terminal Area</u>	<u>38,189</u>	<u>35,544</u>	<u>39,180</u>	<u>10%</u>

Operating Expense  
 Airport Fund (F-10)  
 Other Buildings and Areas

<u>G/L #</u>	<u>DEPT</u>	<u>COST</u>	<u>CEN</u>	<u>ACCOUNT TITLE</u>	<u>FY21 Actual</u>	<u>FY22 Budget</u>	<u>FY23 Budget</u>	<u>% Change</u>
<b>FAA Building</b>								
<i>Utilities</i>								
5010	D-0	CL-50		Electric	2,164	23,004	23,004	-
5024	D-0	CL-50		Gas	2,045	2,892	3,120	8%
5031	D-0	CL-50		Water	4,357	4,200	4,380	4%
5038	D-0	CL-50		Sanitation	560	1,020	1,020	-
5164	D-0	CL-50		Refuse Removal	1,635	1,800	1,800	-
				<i>Total Utilities</i>	10,761	32,916	33,324	1%
<i>Maintenance, Materials, and Supplies</i>								
5045	D-0	CL-50		Paving, Paving Repairs	-	300	300	-
5059	D-0	CL-50		Pavement Painting, Striping	-	432	432	-
5066	D-0	CL-50		General Repairs, Replacements	4,198	15,000	17,750	18%
5073	D-0	CL-50		Electrical Supplies	628	1,992	2,040	2%
5122	D-0	CL-50		Window Cleaning	604	1,104	1,104	-
5136	D-0	CL-50		Plumbing, Hardware	915	2,004	2,280	14%
5143	D-0	CL-50		HVAC Maintenance, Supplies	24,527	24,000	20,400	-15%
5178	D-0	CL-50		Elevators	8,218	4,080	4,080	-
5192	D-0	CL-50		Exterminating	-	384	384	-
5199	D-0	CL-50		Fire Extinguishers, Alarms	9,806	504	1,080	114%
5577	D-0	CL-50		Cleaning Supplies	-	-	2,400	-
5584	D-0	CL-50		Cleaning Equipment	-	-	660	-
				<i>Total Maintenance, Materials, and Supplies</i>	48,896	49,800	52,910	6%
				<u>Total FAA Building</u>	59,657	82,716	86,234	4%
<b>S&amp;S Building</b>								
<i>Utilities</i>								
5010	D-0	CL-60		Electric	4,747	4,800	4,800	-
5024	D-0	CL-60		Gas	1,026	1,265	1,265	-
5031	D-0	CL-60		Water	482	495	495	-
5038	D-0	CL-60		Sanitation	-	600	600	-
				<i>Total Utilities</i>	6,255	7,160	7,160	-
<i>Maintenance, Materials, and Supplies</i>								
5045	D-0	CL-60		Paving, Paving Repairs	-	300	300	-
5066	D-0	CL-60		General Repairs, Replacements	158	504	1,462	190%
5073	D-0	CL-60		Electrical Supplies	-	504	504	-
5077	D-0	CL-60		Cleaning Services	-	120	120	-
5122	D-0	CL-60		Window Cleaning	105	156	156	-
5136	D-0	CL-60		Plumbing, Hardware	449	708	900	27%
5143	D-0	CL-60		HVAC Maintenance, Supplies	695	900	1,080	20%
5192	D-0	CL-60		Exterminating	-	384	384	-
5199	D-0	CL-60		Fire Extinguishers, Alarms	125	204	300	47%
5101	D-0	CL-60		Deffered Credit	-	33,333	33,336	0%
5577	D-0	CL-60		Cleaning Supplies	-	-	720	-
5584	D-0	CL-60		Cleaning Equipment	-	-	240	-
				<i>Total Maintenance, Materials, and Supplies</i>	1,532	37,113	39,502	6%
				<u>Total S&amp;S Building</u>	7,787	44,273	46,662	5%
				TOTAL Other Buildings and Areas	67,444	126,989	132,896	5%

Operating Expense  
 Airport Fund (F-10)  
 Executive Department

<u>G/L #</u>	<u>DEPT</u>	<u>COST</u>	<u>CEN</u>	<u>ACCOUNT TITLE</u>	<u>FY21 Actual</u>	<u>FY22 Budget</u>	<u>FY23 Budget</u>	<u>% Change</u>
<b>Executive Department</b>								
<i>Salaries</i>								
5255	D-10	CL-0		Regular Salaries	442,479	565,993	627,671	11%
5258	D-10	CL-0		Employee Gift/Bonus	-	-	1,200	-
5257	D-10	CL-0		Employee Health Insurance Waiver Option	6,000	6,000	6,000	-
				<i>Total Salaries</i>	<u>448,479</u>	<u>571,993</u>	<u>634,871</u>	<u>11%</u>
<i>Benefits</i>								
5276	D-10	CL-0		Social Security & Medicare Taxes	33,103	38,198	49,930	31%
5283	D-10	CL-0		Workers' Compensation	-	10,598	753	-93%
5290	D-10	CL-0		Retirement	43,715	57,199	62,767	10%
5297	D-10	CL-0		Health Insurance	22,354	28,056	19,284	-31%
5299	D-10	CL-0		Retiree Subsidy Pay Go	7,040	5,568	4,200	-25%
5304	D-10	CL-0		WV Unemployment	900	900	675	-25%
5311	D-10	CL-0		Life Insurance	712	71	854	1100%
5318	D-10	CL-0		Sick Leave Compensation Program	17,725	23,608	25,000	6%
5325	D-10	CL-0		Dental Insurance	1,002	1,252	1,302	4%
5327	D-10	CL-0		Vision Insurance	469	659	838	27%
				<i>Total Benefits</i>	<u>127,020</u>	<u>166,109</u>	<u>165,603</u>	<u>-0%</u>
<i>General Administration</i>								
5115	D-10	CL-0		Insurance, Bonds	4,550	12,084	9,972	-17%
5332	D-10	CL-0		Uniforms	191	1,000	1,000	-
5339	D-10	CL-0		Employee Assistance Program	272	317	312	-2%
5353	D-10	CL-0		Legal Services	344,215	-	-	-
5360	D-10	CL-0		Professional Services	274,642	605,400	810,000	34%
5367	D-10	CL-0		Legal Advertising	8,112	5,000	1,000	-80%
5374	D-10	CL-0		Travel, Training, and Entertainment	24,565	45,000	60,000	33%
5381	D-10	CL-0		Dues, Subscriptions, Memberships	24,870	36,000	30,000	-17%
5388	D-10	CL-0		Office Supplies, Equipment	20,477	30,000	20,000	-33%
5402	D-10	CL-0		Postage, Postage Equipment	789	1,000	1,000	-
5424	D-10	CL-0		Cellular Services	6,046	10,000	5,500	-45%
5432	D-10	CL-0		Misc Fees, Service Charges	-	500	500	-
5444	D-10	CL-0		Insurance Claims, Adjuster Fees	1,000	-	-	-
5451	D-10	CL-0		Office Equipment Service	-	500	-	-100%
5472	D-10	CL-0		Computer Equipment, Software, Training, Support	15,072	53,000	25,000	-53%
5500	D-10	CL-0		Education Assistance	-	25,020	25,000	-0%
5746	D-10	CL-0		Hospitality	-	-	10,000	-
				<i>Total General Administration</i>	<u>724,801</u>	<u>824,821</u>	<u>999,284</u>	<u>21%</u>
<i>Capital Expenditures</i>								
	D-10	CL-0		Vehicle for Management and Admin	-	30,000	-	-100%
				<i>Total Capital Expenditures</i>	<u>-</u>	<u>30,000</u>	<u>-</u>	<u>-100%</u>
				<b>Total Executive Department</b>	<b>1,300,300</b>	<b>1,592,923</b>	<b>1,799,758</b>	<b>13%</b>

Operating Expense  
 Airport Fund (F-10)  
 Finance Department (D-60)

<u>G/L #</u>	<u>DEPT COST CENTE</u>	<u>ACCOUNT TITLE</u>	<u>FY21 Actual</u>	<u>FY22 Budget</u>	<u>FY23 Budget</u>	<u>% Change</u>
<u>Finance Department</u>						
<i>Salaries</i>						
5255	D-60 CL-0	Regular Salaries	469,044	430,607	500,596	16%
5258	D-60 CL-0	Employee Gift/Bonus	-	-	1,800	-
5270	D-60 CL-0	Part-Time Gross Salaries	10,076	26,998	-	-100%
5262	D-60 CL-0	Overtime Salaries	106	-	-	-
5257	D-60 CL-0	Employee Health Insurance Waiver Option	1,250	-	6,000	-
		<i>Total Salaries</i>	<u>480,476</u>	<u>457,605</u>	<u>508,396</u>	<u>11%</u>
<i>Benefits</i>						
5276	D-60 CL-0	Social Security & Medicare Taxes	36,316	35,007	39,290	12%
5283	D-60 CL-0	Workers' Compensation	-	1,830	601	-67%
5290	D-60 CL-0	Retirement	46,255	43,061	50,059	16%
5297	D-60 CL-0	Health Insurance	59,683	66,612	61,212	-8%
5299	D-60 CL-0	Retiree Subsidy Pay Go	12,263	9,744	6,720	-31%
5304	D-60 CL-0	WV Unemployment	1,661	1,620	1,080	-33%
5311	D-60 CL-0	Life Insurance	1,226	100	1,367	1271%
5318	D-60 CL-0	Sick Leave Compensation Program	2,321	12,307	13,000	6%
5325	D-60 CL-0	Dental Insurance	1,647	1,753	2,083	19%
5327	D-60 CL-0	Vision Insurance	876	1,083	1,340	24%
		<i>Total Benefits</i>	<u>162,248</u>	<u>173,117</u>	<u>176,752</u>	<u>2%</u>
<i>General Administration</i>						
5115	D-60 CL-0	Insurance, Bonds	119,069	191,796	120,000	-37%
5332	D-60 CL-0	Uniforms	724	800	800	-
5339	D-60 CL-0	Employee Assistance Program	-	570	576	1%
5346	D-60 CL-0	Auditing, Accounting	44,960	36,000	36,720	2%
5565	D-60 CL-0	Certified Public Accountant	625	960	-	-100%
5564	D-60 CL-0	IT (Information Technology Services)	100,442	102,000	120,000	18%
5360	D-60 CL-0	Professional Services	3,110	1,200	1,500	25%
5374	D-60 CL-0	Travel, Training, and Entertainment	964	16,000	32,000	100%
5381	D-60 CL-0	Dues, Subscriptions, Memberships	4,175	1,500	1,500	-
5388	D-60 CL-0	Office Supplies, Equipment	23,954	7,500	7,000	-7%
5402	D-60 CL-0	Postage, Postage Equipment	34	-	-	-
5423	D-60 CL-0	Telephone	51,689	48,000	42,000	-13%
5424	D-60 CL-0	Cellular Services	5,784	5,904	5,304	-10%
5432	D-60 CL-0	Misc Fees, Service Charges	498	180	180	-
5444	D-60 CL-0	Insurance Claims, Adjuster Fees	-	5,000	-	-100%
5451	D-60 CL-0	Office Equipment Service	-	540	-	-100%
5472	D-60 CL-0	Computer Equipment, Software, Training, Support	85,328	74,000	81,000	9%
5493	D-60 CL-0	Internet Access, Wi-Fi, Data	5,260	6,720	750	-89%
5654	D-60 CL-0	Bank Service Fees	-	120	120	-
5365	D-60 CL-0	HR Drug Screening	5,380	5,000	5,000	-
		<i>Total General Administration</i>	<u>451,996</u>	<u>503,790</u>	<u>454,450</u>	<u>-10%</u>
		<u>Total Finance Department</u>	<u>1,094,720</u>	<u>1,134,512</u>	<u>1,139,598</u>	<u>0%</u>

Operating Expense  
 Airport Fund (F-10)  
 Facilities Maintenance Department (D-70)

<u>G/L #</u>	<u>DEPT</u>	<u>COST</u>	<u>CEN</u>	<u>ACCOUNT TITLE</u>	<u>FY21 Actual</u>	<u>FY22 Budget</u>	<u>FY23 Budget</u>	<u>% Change</u>
<b>Facilities Maintenance Department</b>								
<i>Salaries</i>								
5255	D-70	CL-0		Regular Salaries	538,245	501,754	569,900	14%
5258	D-70	CL-0		Employee Gift/Bonus	-	-	2,600	-
5262	D-70	CL-0		Overtime	45,146	100,317	50,000	-50%
5270	D-70	CL-0		Part-Time Gross Salaries	5,936	13,001	-	-100%
5257	D-70	CL-0		Employee Health Insurance Waiver Option	18,000	12,000	6,000	-50%
				<i>Total Salaries</i>	<u>607,327</u>	<u>627,072</u>	<u>628,500</u>	<u>0%</u>
<i>Benefits</i>								
5276	D-70	CL-0		Social Security & Medicare Taxes	46,566	47,053	48,570	3%
5283	D-70	CL-0		Workers' Compensation	-	12,115	12,669	5%
5290	D-70	CL-0		Retirement	58,618	61,407	61,990	1%
5297	D-70	CL-0		Health Insurance	80,554	75,996	81,144	7%
5299	D-70	CL-0		Retiree Subsidy Pay Go	17,280	12,528	9,240	-26%
5304	D-70	CL-0		WV Unemployment	2,276	2,160	1,485	-31%
5311	D-70	CL-0		Life Insurance	2,127	157	1,880	1100%
5318	D-70	CL-0		Sick Leave Compensation Program	12,880	16,211	15,000	-7%
5325	D-70	CL-0		Dental Insurance	2,860	2,755	2,864	4%
5327	D-70	CL-0		Vision Insurance	1,576	1,485	1,843	24%
				<i>Total Benefits</i>	<u>224,737</u>	<u>231,867</u>	<u>236,685</u>	<u>2%</u>
<i>Utilities</i>								
5010	D-70	CL-0		Electric	9,872	10,908	10,908	-
5024	D-70	CL-0		Gas	6,639	7,500	7,800	4%
5031	D-70	CL-0		Water	5,101	4,500	4,620	3%
5038	D-70	CL-0		Sanitation	2,041	1,608	1,680	4%
				<i>Total Utilities</i>	<u>23,653</u>	<u>24,516</u>	<u>25,008</u>	<u>2%</u>
<i>Maintenance, Materials, and Supplies</i>								
5052	D-70	CL-0		Snow Removal Supplies, Equipment Repairs	124	-	-	-
5066	D-70	CL-0		General Repairs, Replacements	12,411	14,400	16,800	17%
5073	D-70	CL-0		Electrical Supplies	156	2,496	2,496	-
5136	D-70	CL-0		Plumbing, Hardware	1,397	1,200	1,200	-
5143	D-70	CL-0		HVAC Maintenance, Supplies	450	1,020	1,020	-
5171	D-70	CL-0		Stand-By Power	-	-	9,060	-
5199	D-70	CL-0		Fire Extinguisher, Alarms	-	1,992	2,100	5%
5514	D-70	CL-0		Vehicle Equipment Repair	25,848	45,000	48,000	7%
5521	D-70	CL-0		Tires, Batteries	12,624	12,000	14,400	20%
5528	D-70	CL-0		Vehicle Fuel	36,280	45,000	48,000	7%
5535	D-70	CL-0		Fluids, Lubricants, Filters	11,652	12,000	13,200	10%
5542	D-70	CL-0		Tools, Hardware	4,371	8,040	8,280	3%
5549	D-70	CL-0		Miscellaneous Supplies	4,598	6,000	6,600	10%
5556	D-70	CL-0		Safety Materials, Supplies	4,387	4,500	4,800	7%
5563	D-70	CL-0		Communication Equipment, Repairs	1,530	4,190	5,100	22%
5570	D-70	CL-0		Underground Storage Tanks	190	1,500	8,100	440%
				<i>Total Maintenance, Materials, and Supplies</i>	<u>116,018</u>	<u>159,338</u>	<u>189,156</u>	<u>19%</u>
<i>General Administration</i>								
5115	D-70	CL-0		Insurance, Bonds	23,180	38,520	40,440	5%
5332	D-70	CL-0		Uniforms	11,202	12,000	13,200	10%
5339	D-70	CL-0		Employee Assistance Program	222	760	756	-1%
5360	D-70	CL-0		Professional Services	256	7,356	7,356	-
5374	D-70	CL-0		Travel, Training, Entertainment	515	3,120	6,300	102%
5381	D-70	CL-0		Dues, Subscriptions, Memberships	100	-	-	-
5388	D-70	CL-0		Office Supplies, Equipment	602	2,036	2,160	6%
5400	D-70	CL-0		Shipping, Freight	-	192	300	56%
5424	D-70	CL-0		Cellular	5,771	7,800	3,360	-57%
5501	D-70	CL-0		Education Assistance	-	2,496	2,496	-
				<i>Total General Administration</i>	<u>41,848</u>	<u>74,280</u>	<u>76,368</u>	<u>3%</u>
<i>Capital Expenditures (less than 50,000)</i>								
	D-70	CL-0		Equipment	-	40,000	-	-100%
	D-70	CL-0		Vehicle	-	35,000	-	-100%
				<i>Total Capital Expenditures</i>	<u>-</u>	<u>75,000</u>	<u>-</u>	<u>-100%</u>
<b>Total Facilities Maintenance Department</b>					<u>1,013,583</u>	<u>1,192,073</u>	<u>1,155,717</u>	<u>-3%</u>

Operating Expense  
 Airport Fund (F-10)  
 Buildings Maintenance Department (D-80)

<u>G/L #</u>	<u>DEPT</u>	<u>COST</u>	<u>CEN</u>	<u>EL</u>	<u>ACCOUNT TITLE</u>	<u>FY21 Actual</u>	<u>FY22 Budget</u>	<u>FY23 Budget</u>	<u>% Change</u>
<b>Buildings Maintenance Department</b>									
<i>Salaries</i>									
5255	D-80	CL-0			Regular Salaries	129,211	157,221	173,640	10%
5258	D-80	CL-0			Employee Gift/Bonus	-	-	2,000	-
5262	D-80	CL-0			Overtime	14,953	21,630	15,000	-31%
5270	D-80	CL-0			Part-Time Gross Salaries	2,739	35,650	39,000	9%
5257	D-80	CL-0			Employee Health Insurance Waiver Option	-	6,000	15,000	150%
					<i>Total Salaries</i>	<u>146,903</u>	<u>220,501</u>	<u>244,640</u>	<u>11%</u>
<i>Benefits</i>									
5276	D-80	CL-0			Social Security & Medicare Taxes	11,107	16,409	17,606	7%
5283	D-80	CL-0			Workers' Compensation	-	4,422	4,727	7%
5290	D-80	CL-0			Retirement	11,861	18,485	18,864	2%
5297	D-80	CL-0			Health Insurance	27,955	23,136	17,856	-23%
5299	D-80	CL-0			Retiree Subsidy Pay Go	5,424	5,568	4,200	-25%
5304	D-80	CL-0			WV Unemployment	1,197	1,260	1,080	-14%
5311	D-80	CL-0			Life Insurance	581	85	854	900%
5318	D-80	CL-0			Sick Leave Compensation Program	-	1,626	2,500	54%
5325	D-80	CL-0			Dental Insurance	806	1,503	1,302	-13%
5327	D-80	CL-0			Vision Insurance	412	748	838	12%
					<i>Total Benefits</i>	<u>59,343</u>	<u>73,242</u>	<u>69,827</u>	<u>-5%</u>
<i>Maintenance, Materials, and Supplies</i>									
5066	D-80	CL-0			General Repairs, Replacements	1,464	2,500	2,500	-
5542	D-80	CL-0			Tools, Hardware	56	500	500	-
5577	D-80	CL-0			Cleaning Supplies	37,210	42,000	42,000	-
5584	D-80	CL-0			Cleaning Equipment	7,840	16,992	16,992	-
5585	D-80	CL-0			Professional Cleaning	38,825	30,000	30,000	-
					<i>Total Maintenance, Materials, and Supplies</i>	<u>85,395</u>	<u>91,992</u>	<u>91,992</u>	<u>-</u>
<i>General Administration</i>									
5115	D-80	CL-0			Insurance, Bonds	4,550	10,284	18,000	75%
5332	D-80	CL-0			Uniforms	4,728	6,000	7,200	20%
5339	D-80	CL-0			Employee Assistance Program	103	444	444	0%
5374	D-80	CL-0			Travel, Training, Entertainment	-	400	540	35%
5388	D-80	CL-0			Office Supplies, Equipment	1,056	1,000	1,080	8%
5400	D-80	CL-0			Shipping, Freight	303	192	216	13%
5424	D-80	CL-0			Cellular	1,445	1,332	1,524	14%
					<i>Total General Administration</i>	<u>12,185</u>	<u>19,652</u>	<u>29,004</u>	<u>48%</u>
					<u>Total Buildings Maintenance Department</u>	<u>303,826</u>	<u>405,387</u>	<u>435,463</u>	<u>7%</u>

Operating Expense  
 Airport Fund (F-10)  
 Police Department (D-90)

<u>G/L #</u>	<u>DEPT COST CENTE</u>	<u>ACCOUNT TITLE</u>	<u>FY21 Actual</u>	<u>FY22 Budget</u>	<u>FY23 Budget</u>	<u>% Change</u>
<u>Police Department</u>						
<i>Salaries</i>						
5255	D-90 CL-0	Regular Salaries	394,867	453,565	448,423	-1%
5258	D-90 CL-0	Employee Gift/Bonus	-	-	3,400	-
5262	D-90 CL-0	Overtime	76,247	63,134	70,000	11%
5270	D-90 CL-0	Part-Time Gross Salaries	7,344	40,956	44,200	8%
5257	D-90 CL-0	Employee Health Insurance Waiver Option	36,000	36,000	39,000	8%
		<i>Total Salaries</i>	<u>514,458</u>	<u>593,656</u>	<u>605,023</u>	<u>2%</u>
<i>Benefits</i>						
5276	D-90 CL-0	Social Security & Medicare Taxes	39,079	42,661	44,111	3%
5283	D-90 CL-0	Workers' Compensation	-	11,394	12,507	10%
5290	D-90 CL-0	Retirement	47,927	55,270	51,842	-6%
5297	D-90 CL-0	Health Insurance	17,390	31,716	27,048	-15%
5299	D-90 CL-0	Retiree Subsidy Pay Go	4,160	4,176	8,400	101%
5304	D-90 CL-0	WV Unemployment	2,120	2,316	2,295	-1%
5311	D-90 CL-0	Life Insurance	1,540	142	1,709	1100%
5318	D-90 CL-0	Sick Leave Compensation Program	5,220	14,162	14,000	-1%
5325	D-90 CL-0	Dental Insurance	2,186	2,504	2,604	4%
5327	D-90 CL-0	Vision Insurance	1,079	1,239	1,675	35%
		<i>Total Benefits</i>	<u>120,701</u>	<u>165,581</u>	<u>166,191</u>	<u>0%</u>
<i>Maintenance, Materials, and Supplies</i>						
5514	D-90 CL-0	Vehicle, Equipment Repairs	770	5,304	5,304	-
5549	D-90 CL-0	Miscellaneous Supplies	7,710	6,678	6,876	3%
5550	D-90 CL-0	Ammunition	3,908	4,716	5,664	20%
		<i>Total Maintenance, Materials, and Supplies</i>	<u>12,388</u>	<u>16,698</u>	<u>17,844</u>	<u>7%</u>
<i>General Administration</i>						
5115	D-90 CL-0	Insurance, Bonds	19,617	29,796	40,200	35%
5332	D-90 CL-0	Uniforms	10,580	30,996	14,844	-52%
5339	D-90 CL-0	Employee Assistance Program	293	1,014	1,008	-1%
5360	D-90 CL-0	Professional Services	1,358	3,180	3,180	-
5374	D-90 CL-0	Travel, Training, Entertainment	3,683	13,200	13,596	3%
5381	D-90 CL-0	Dues & Subscriptions	820	900	900	-
5388	D-90 CL-0	Office Supplies, Equipment	1,181	3,720	3,828	3%
5400	D-90 CL-0	Shipping/Freight	330	318	408	28%
5424	D-90 CL-0	Cellular	1,309	1,332	1,560	17%
5501	D-90 CL-0	Education Assistance	-	1,000	1,000	-
5632	D-90 CL-0	Fire/Emergency Services Equipment	3,093	-	-	-
		<i>Total General Administration</i>	<u>42,264</u>	<u>85,455</u>	<u>80,524</u>	<u>-6%</u>
		<u>Total Police Department</u>	<u>689,811</u>	<u>861,390</u>	<u>869,582</u>	<u>1%</u>



Operating Expense  
 Airport Fund (F-10)  
 Operations Department (D-94)

<u>G/L #</u>	<u>DEPT</u>	<u>COST</u>	<u>CEN</u>	<u>ACCOUNT TITLE</u>	<u>FY21 Actual</u>	<u>FY22 Budget</u>	<u>FY23 Budget</u>	<u>% Change</u>
<b>Operations Department</b>								
<i>Salaries</i>								
5255	D-94	CL-0		Regular Salaries	489,991	545,995	567,264	4%
5258	D-94	CL-0		Employee Gift/Bonus	-	-	3,200	-
5270	D-94	CL-0		Part-Time Gross Salaries	3,372	34,979	47,320	35%
5257	D-94	CL-0		Employee Health Insurance Waiver Option	20,000	6,000	18,000	200%
				<i>Total Salaries</i>	<u>513,363</u>	<u>586,974</u>	<u>635,784</u>	<u>8%</u>
<b>Benefits</b>								
5276	D-94	CL-0		Social Security & Medicare Taxes	39,985	44,445	48,164	8%
5283	D-94	CL-0		Workers' Compensation	-	12,840	12,750	-1%
5290	D-94	CL-0		Retirement	50,650	55,200	56,726	3%
5297	D-94	CL-0		Health Insurance	58,274	55,908	69,756	25%
5299	D-94	CL-0		Retiree Subsidy Pay Go	13,440	13,920	9,240	-34%
5304	D-94	CL-0		WV Unemployment	1,930	2,490	2,025	-19%
5311	D-94	CL-0		Life Insurance	1,729	157	1,880	1100%
5318	D-94	CL-0		Sick Leave Compensation Program	16,553	18,994	15,000	-21%
5325	D-94	CL-0		Dental Insurance	1,897	2,755	2,864	4%
5327	D-94	CL-0		Vision Insurance	905	1,150	1,843	60%
				<i>Total Benefits</i>	<u>185,363</u>	<u>207,856</u>	<u>220,248</u>	<u>6%</u>
<b>Maintenance, Materials, and Supplies</b>								
5088	D-94	CL-0		Wildlife Control	6,586	10,008	10,200	2%
5199	D-94	CL-0		Fire Extinguishers, Alarms	143	-	-	-
5416	D-94	CL-0		Fixtures, Signs	536	-	-	-
5549	D-94	CL-0		Miscellaneous Supplies	775	2,400	2,400	-
5556	D-94	CL-0		Safety Materials, Supplies	513	-	-	-
5591	D-94	CL-0		Fencing, Gates	1,790	7,800	-	-100%
5598	D-94	CL-0		Keys, Locks	93	1,008	-	-100%
5612	D-94	CL-0		Computerized Access Control	26,297	55,008	43,200	-21%
5615	D-94	CL-0		inSAR Monitoring	1,448	9,600	9,600	-
5763	D-94	CL-0		FIDS, Flight Data	-	-	4,800	-
				<i>Total Maintenance, Materials, and Supplies</i>	<u>38,181</u>	<u>85,824</u>	<u>70,200</u>	<u>-18%</u>
<b>General Administration</b>								
5115	D-94	CL-0		Insurance, Bonds	14,228	23,100	34,320	49%
5332	D-94	CL-0		Uniforms	1,909	5,088	6,000	18%
5339	D-94	CL-0		Employee Assistance Program	293	887	888	0%
5374	D-94	CL-0		Travel, Training, Entertainment	4,892	12,000	12,000	-
5381	D-94	CL-0		Dues, Memberships, Subscriptions	12,397	24,000	28,800	20%
5388	D-94	CL-0		Office Supplies, Equipment	975	6,804	6,804	-
5400	D-94	CL-0		Shipping/Freight	238	-	-	-
5424	D-94	CL-0		Cellular	8,208	6,000	5,880	-2%
5472	D-94	CL-0		Computer Equipment, Software, Training, Support	415	3,960	3,960	-
5475	D-94	CL-0		Emergency Management	188	1,800	1,800	-
5501	D-94	CL-0		Education Assistance	7,506	16,800	16,800	-
5619	D-94	CL-0		Fingerprint, ID System	10,951	8,700	8,700	-
5624	D-94	CL-0		Camera Systems	6,882	6,000	19,200	220%
5626	D-94	CL-0		Security Badge System	1,037	3,000	3,000	-
5628	D-94	CL-0		Learning Management System	10,248	10,008	10,008	-
				<i>Total General Administration</i>	<u>80,367</u>	<u>128,147</u>	<u>158,160</u>	<u>23%</u>
<b>Capital Expenditures</b>								
	D-94	CL-0		Truck	9,016	35,000	-	-100%
				<i>Total Capital Expenditures</i>	<u>9,016</u>	<u>35,000</u>	<u>-</u>	<u>-100%</u>
<b>Total Operations Department</b>					<u>826,290</u>	<u>1,043,802</u>	<u>1,084,392</u>	<u>4%</u>
<b>Total Operating Expenses</b>					<b>5,940,091</b>	<b>7,081,591</b>	<b>7,375,565</b>	<b>4%</b>
<b>OPERATING NET INCOME</b>					<b>(2,359,221)</b>	<b>(3,086,146)</b>	<b>(3,145,619)</b>	<b>2%</b>

Non-Operating Revenue  
 Airport Fund (F-10)

<u>G/L #</u>	<u>DEPT</u>	<u>CEN</u>	<u>EL</u>	<u>ACCOUNT TITLE</u>	<u>FY21 Actual</u>	<u>FY22 Budget</u>	<u>FY23 Budget</u>	<u>% Change</u>
<b>Federal Relief</b>								
9020	n/a	CL-0		Federal Relief	1,570,950	1,547,908	1,313,442	-15%
<b>Total Federal Relief</b>					<b>1,570,950</b>	<b>1,547,908</b>	<b>1,313,442</b>	<b>-15%</b>
<b>Interest and Other Income</b>								
4777	D-0	CL-0		Interest Income	405	1,500	1,500	-
4770	D-0	CL-0		TSA Security Reimbursement	109,490	109,500	109,500	-
<b>Total Interest and Other Income</b>					<b>109,895</b>	<b>111,000</b>	<b>111,000</b>	<b>-</b>
<b>Capital Expenditures (greater than \$50,000)</b>								
n/a	CL-30			Amortization - Dump Truck/Plow		(7,333)	-	-100%
<b>Total Capital Expenditures</b>					<b>-</b>	<b>(7,333)</b>	<b>-</b>	<b>-100%</b>
<b>Intercompany Transfers</b>								
4850	D-0	CL-0		Contribution from Parking (26.5%)	274,562	460,256	504,825	10%
5679	D-0	CL-0		Contribution (to)/from Non-Airline Reserve		(5,000)	136,332	-2827%
<b>Total Intercompany Transfers</b>					<b>274,562</b>	<b>455,256</b>	<b>641,157</b>	<b>41%</b>
<b>Reimbursement for Indirect Expenses</b>								
7610	D-0	CL-0		Special Facilities		57,051	76,103	33%
7610	D-0	CL-0		Parking Fund		494,334	490,234	-1%
7610	D-0	CL-0		CRW Services		43,873	48,043	10%
7610	D-95	CL-0		Capital Jet Center		384,058	465,640	21%
<b>Total Reimbursement for Indirect Expenses</b>					<b>-</b>	<b>979,316</b>	<b>1,080,020</b>	<b>10%</b>
<b>TOTAL NON-OPERATING INCOME</b>					<b>1,955,407</b>	<b>3,086,146</b>	<b>3,145,619</b>	<b>2%</b>
<b>TOTAL AIRPORT FUND</b>					<b>\$ (403,814)</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>-</b>

Revenue & Expense Summary  
Special Facilities Fund (F-15)

<u>G/L #</u>	<u>DEPT</u>	<u>COST</u>	<u>CEN</u>	<u>ACCOUNT TITLE</u>	<u>FY21 Actual</u>	<u>FY22 Budget</u>	<u>FY23 Budget</u>	<u>% Change</u>
<b>Operating Revenue</b>								
4795	D-0	CL-0		Gas Wells	4,516	3,300	3,300	0%
NEW	n/a	n/a		Ancillary Airports	-	130,000	237,000	82%
<b>Total Operating Revenue</b>					<b>4,516</b>	<b>133,300</b>	<b>240,300</b>	<b>80%</b>
<b>Operating Expenses</b>								
Maintenance, Materials, and Supplies								
5915	D-0	CL-0		Military Lounge Expense	-	2,500	2,500	0%
5913	D-0	CL-0		Slip Repairs	10,000	-	-	n/a
<i>Total Maintenance, Materials, and Supplies</i>					10,000	2,500	2,500	n/a
<i>Salaries and Wages</i>								
5255	D-30	CL-0		Regular Salaries	-	41,598	43,264	4%
5258	D-30	CL-0		Employee Gift/Bonus	-	-	600	n/a
5262	D-30	CL-0		Overtime	-	-	-	n/a
5269	D-30	CL-0		Holiday Overtime	-	-	-	n/a
5270	D-30	CL-0		Part-Time Gross Salaries	-	10,405	15,600	50%
5257	D-30	CL-0		Employee Health Insurance Waiver Option	-	6,000	-	-100%
<i>Total Salaries and Wages</i>					-	58,003	59,464	3%
<b>Benefits</b>								
5276	D-30	CL-0		Social Security & Medicare Taxes	-	3,978	4,625	16%
5283	D-30	CL-0		Workers' Compensation	-	1,149	1,309	14%
5290	D-30	CL-0		Retirement	-	4,760	4,326	-9%
5297	D-30	CL-0		Health Insurance	-	-	11,388	n/a
5299	D-30	CL-0		Retiree Subsidy Pay Go	-	-	840	n/a
5304	D-30	CL-0		WV Unemployment	-	336	270	-20%
5311	D-30	CL-0		Life Insurance	-	14	171	1100%
5318	D-30	CL-0		Sick Leave Compensation Program	-	97	1,600	1550%
5325	D-30	CL-0		Dental Insurance	-	250	260	4%
5327	D-30	CL-0		Vision Insurance	-	168	168	0%
<i>Total Benefits</i>					-	10,753	24,957	132%
<i>General Administration</i>								
5115	D-0	CL-0		Insurance, Bonds	-	-	4,020	n/a
5388	D-30	CL-0		Office Supplies, Equipment	-	96	-	-100%
4960	D-30	CL-0		Reimbursable Expenses: Office Supplies	37	1,811	-	-100%
4963	D-30	CL-0		Reimbursable Expenses: Telephone	112	1,140	-	-100%
					149	3,047	4,020	32%
<b>Total Operating Expenses</b>					10,149	74,303	90,941	22%
<b>Operating Net Income</b>					<b>(5,633)</b>	<b>62,044</b>	<b>149,359</b>	<b>141%</b>
<b>Non-Operating Revenues (Expenses)</b>								
<u>Intercompany Transfers</u>								
D-0	CL-0			Contribution to Infrastructure	-	(5,000)	-	n/a
<u>Total Intercompany Transfers</u>					-	(5,000)	-	n/a
<u>Intercompany Transfers for Indirect Expenses</u>								
7610	D-0	CL-0		Special Facilities to AA Transfer	-	(57,051)	(76,103)	33%

Revenue & Expense Summary  
Special Facilities Fund (F-15)

<u>G/L #</u>	<u>DEPT</u>	<u>COST CENTE</u>	<u>ACCOUNT TITLE</u>	<u>FY21 Actual</u>	<u>FY22 Budget</u>	<u>FY23 Budget</u>	<u>% Change</u>
			<u>Total Intercompany Transfers for Indirect</u>	-	(57,051)	(76,103)	33%
<i>Capital Expenditures</i>							
n/a	n/a		Vehicle for Project Manager	-	-	-	n/a
			Vehicle for Maintenance Manager	-	-	-	n/a
			<i>Total Capital Expenditures</i>	-	-	-	n/a
<b>Total non-operating revenue (expenses)</b>				-	(62,051)	(76,103)	23%
<b>Net Income (Loss)</b>				<b>\$ (5,633)</b>	<b>\$ (7)</b>	<b>\$ 73,256</b>	<b>1113035%</b>

Revenue & Expense Summary  
 Parking Fund (F-20)

<u>G/L #</u>	<u>DEPT</u>	<u>COST</u>	<u>CEN</u>	<u>TEF</u>	<u>ACCOUNT TITLE</u>	<u>FY21 Actual</u>	<u>FY22 Budget</u>	<u>FY23 Budget</u>	<u>% Change</u>
<b>Operating Revenue</b>									
4647	D-0	CL-0			Long-Term Parking	1,028,065	1,736,815	1,905,000	10%
4654	D-0	CL-0			Short-Term Parking	4,917	-	-	-
4668	D-0	CL-0			Parking Violations	1,420	1,750	1,500	-14%
4675	D-0	CL-0			Transient Employee Parking	11,909	8,000	14,400	80%
<b>Total Operating Revenue</b>						<b>1,046,311</b>	<b>1,746,565</b>	<b>1,920,900</b>	<b>10%</b>
<b>Operating Expenses</b>									
<i>Salaries and Wages</i>									
5255	D-0	CL-0			Regular Salaries	33,949	36,255	41,101	13%
5258	D-0	CL-0			Employee Gift/Bonus	-	-	800	-
5262	D-0	CL-0			Overtime	4,821	7,542	4,000	-47%
5270	D-0	CL-0			Part-Time Gross Salaries	519	12,682	8,840	-30%
<i>Total Salaries and Wages</i>						<b>39,289</b>	<b>56,479</b>	<b>54,741</b>	<b>-3%</b>
<i>Benefits</i>									
5276	D-0	CL-0			Social Security & Medicare Taxes	3,396	4,321	4,249	-2%
5283	D-0	CL-0			Workers' Compensation	-	1,137	1,199	5%
5290	D-0	CL-0			Retirement	1,164	4,380	4,510	3%
5297	D-0	CL-0			Health Insurance	11,364	10,572	11,388	8%
5299	D-0	CL-0			Retiree Subsidy Pay Go	(4,097)	1,392	840	-40%
5304	D-0	CL-0			WV Unemployment	254	370	270	-27%
5311	D-0	CL-0			Life Insurance	178	14	171	1100%
5318	D-0	CL-0			Sick Leave Compensation Program	-	1,882	1,600	-15%
5325	D-0	CL-0			Dental Insurance	241	250	260	4%
5327	D-0	CL-0			Vision Insurance	154	168	168	-
<i>Total Benefits</i>						<b>12,654</b>	<b>24,486</b>	<b>24,655</b>	<b>1%</b>
<i>Utilities</i>									
5010	D-0	CL-0			Electric	3,988	30,000	7,500	-75%
5031	D-0	CL-0			Water	1,952	1,524	1,740	14%
5038	D-0	CL-0			Sanitation	1,033	828	828	-
<i>Total Utilities</i>						<b>6,973</b>	<b>32,352</b>	<b>10,068</b>	<b>-69%</b>
<i>Maintenance, Materials and Supplies</i>									
5045	D-0	CL-0			Paving, Paving Repairs	510	1,200	7,500	525%
5059	D-0	CL-0			Pavement Painting, Striping	261	600	900	50%
5066	D-0	CL-0			General Repairs, Replacements	4,047	4,800	7,020	46%
5073	D-0	CL-0			Electrical Supplies	3,178	4,800	12,000	150%
5108	D-0	CL-0			Painting, Furnishings	-	480	1,140	138%
5136	D-0	CL-0			Plumbing, Hardware	389	408	2,100	415%
5143	D-0	CL-0			HVAC Maintenance, Supplies	1,074	1,320	1,800	36%
5178	D-0	CL-0			Elevators	9,699	12,000	13,800	15%
5199	D-0	CL-0			Fire Extinguishers, Alarms	200	1,008	1,008	-
5563	D-0	CL-0			IT (Information Technology Services)	-	3,000	3,000	-
5416	D-0	CL-0			Fixtures, Signs	6,114	9,960	9,960	-
5514	D-0	CL-0			Vehicle Equipment Repairs	-	600	2,220	270%
5542	D-0	CL-0			Tools, Hardware	844	1,800	1,800	-
5598	D-0	CL-0			Keys, Locks	-	200	200	-
5633	D-0	CL-0			Equipment Repairs, Maintenance	2,013	12,000	12,000	-
<i>Total Maintenance, Materials and Supplies</i>						<b>28,329</b>	<b>54,176</b>	<b>76,448</b>	<b>41%</b>

Revenue & Expense Summary  
Parking Fund (F-20)

<u>G/L #</u>	<u>DEPT</u>	<u>COST</u>	<u>CEN</u>	<u>TEF</u>	<u>ACCOUNT TITLE</u>	<u>FY21 Actual</u>	<u>FY22 Budget</u>	<u>FY23 Budget</u>	<u>% Change</u>
<i>General Administration</i>									
5115	D-0	CL-0			Insurance, Bonds	2,578	3,972	4,800	21%
5332	D-0	CL-0			Uniforms	468	492	780	59%
5339	D-0	CL-0			Employee Assistance Program	17	190	192	1%
5360	D-0	CL-0			Professional Services	555	1,800	1,200	-33%
5374	D-0	CL-0			Travel, Training, Entertainment	-	180	180	-
5381	D-0	CL-0			Dues, Subscriptions, Memberships	-	300	300	-
5388	D-0	CL-0			Office Supplies, Equipment	257	300	300	-
5423	D-0	CL-0			Telephone, Cellular Service	1,998	2,016	1,740	-14%
5424	D-0	CL-0			Cellular	1,430	1,380	480	-65%
5444	D-0	CL-0			Insurance Claims, Adjustr Fees	-	660	660	-
5472	D-0	CL-0			Computer Equipment, Software, Training, Support	6,748	8,400	8,400	-
5500	D-0	CL-0			Employee Tuition Reimbursement	2,000	-	-	-
5647	D-0	CL-0			Tickets, Permits	1,829	1,200	1,200	-
5654	D-0	CL-0			Bank Service Fees	30,038	38,400	43,200	13%
<i>Total General Administration</i>						47,918	59,290	63,432	7%
<i>Debt Service</i>									
2747	D-0	CL-0			Principal: Parking Debt	467,006	203,875	214,177	5%
5826	D-0	CL-0			Interest: Parking Debt	147,182	195,997	185,695	-5%
<i>Total Debt Service</i>						614,188	399,872	399,872	-
<b>Total Operating Expenses</b>						<b>749,351</b>	<b>626,655</b>	<b>629,216</b>	<b>0%</b>
<b>Operating Net Income</b>						<b>296,960</b>	<b>1,119,909</b>	<b>1,291,684</b>	<b>15%</b>
<b>Non-Operating Revenues (Expenses)</b>									
<i>Other Revenues</i>									
4777	D-0	CL-0			Interest Income	1,376	2,000	600	-70%
<i>Total Other Revenues</i>						1,376	2,000	600	-70%
<i>Grant Income</i>									
9020	D-0	CL-0			Federal Relief Grants	4,217	59,581	-	-100%
<i>Total Grant Income</i>						4,217	59,581	-	-100%
<i>Intercompany Transfers</i>									
5850	D-0	CL-0			% Sales to Airport Fund	(274,562)	(460,256)	(504,825)	10%
5679	D-0	CL-0			Contribution to Infrastructure and Development	-	(5,000)	-	-100%
5675	D-0	CL-0			Contribution to Marketing Fund	(43,241)	(220,000)	(220,000)	-
<i>Total Intercompany Transfers</i>						(317,803)	(685,256)	(724,825)	6%
<i>Allocation for Indirect Expenses</i>									
7610	D-0	CL-0				-	(494,334)	(490,234)	-1%
<i>Total Allocation for Indirect Expenses</i>						-	(494,334)	(490,234)	-1%
<b>Total non-operating revenue (expenses)</b>						<b>(312,210)</b>	<b>(1,118,009)</b>	<b>(1,214,459)</b>	<b>9%</b>
<b>Net Income (Loss)</b>						<b>\$ (15,250)</b>	<b>\$ 1,901</b>	<b>\$ 77,225</b>	<b>3963%</b>

**Note:**  
At end of FY2023, net income from parking may be distributed as follow:  
50% transferred parking reserve  
50% transferred to Infrastructure & Development

Revenue & Expense Summary  
Marketing (F-50)

<u>G/L #</u>	<u>DEPT</u>	<u>COST CENTER</u>	<u>ACCOUNT TITLE</u>	<u>FY21 Actual</u>	<u>FY22 Budget</u>	<u>FY23 Budget</u>	<u>% Change</u>
<b>Operating Revenue</b>							
4195	D-0	CL-0	Airport Display Advertising	134,230	125,000	125,000	0%
<b>Total Operating Revenue</b>				<b>134,230</b>	<b>125,000</b>	<b>125,000</b>	<b>0%</b>
<b>Operating Expenses</b>							
<i>Salaries &amp; Wages</i>							
5255	D-40	CL-0	Regular Salaries	93,127	99,724	169,520	70%
5258	D-40	CL-0	Employee Gift/Bonus	-	-	800	-
5270	D-40	CL-0	Part-Time Gross Salaries	-	11,000	-	-100%
<i>Total Salaries &amp; Wages</i>				93,127	110,724	170,320	54%
<i>Benefits</i>							
5276	D-40	CL-0	Social Security & Medicare Taxes	7,307	8,470	13,160	55%
5283	D-40	CL-0	Workers' Compensation	-	642	373	-42%
5290	D-40	CL-0	Retirement	12,971	9,972	16,952	70%
5297	D-40	CL-0	Health Insurance	18,476	6,912	19,932	188%
5299	D-40	CL-0	Retiree Subsidy Pay Go	11,683	2,784	2,520	-9%
5304	D-40	CL-0	WV Unemployment	360	525	405	-23%
5311	D-40	CL-0	Life Insurance	343	28	513	1700%
5318	D-40	CL-0	Sick Leave Compensation Program	2,600	2,802	2,500	-11%
5325	D-40	CL-0	Dental Insurance	481	501	781	56%
5327	D-40	CL-0	Vision Insurance	258	246	503	105%
<i>Total Benefits</i>				54,479	32,883	57,638	75%
<i>Maintenance, Materials, and Supplies</i>							
5347	D-0	CL-0	Advertising Display Service, Maintenance	5,055	5,000	7,337	47%
<i>Total Maintenance, Materials, and Supplies</i>				5,055	5,000	7,337	47%
<i>General Administration</i>							
5115	D-0	CL-0	Insurance, Bonds	2,275	3264	6,000	84%
5332	D-0	CL-0	Uniforms	67	500	500	-
5339	D-0	CL-0	Employee Assistance Program	34	190	192	1%
5360	D-0	CL-0	Professional Services	56,207	55,300	55,296	-0%
5374	D-0	CL-0	Travel, Training, Entertainment	9,877	17,000	17,004	0%
5381	D-0	CL-0	Dues, Subscriptions, Memberships	5,634	9,000	9,000	-
5388	D-0	CL-0	Office Supplies, Equipment	2,685	5,000	5,004	0%
5423	D-0	CL-0	Telephone, Cellular Service	1,395	1,404	1,404	-
5424	D-0	CL-0	Cellular	2,272	1,800	1,740	-3%
5432	D-0	CL-0	Misc Fees, Service Charges	-	200	200	-
5472	D-0	CL-0	Computer Equip, Software, Training, Support	4,021	4,000	3,000	-25%
5654	D-0	CL-0	Bank Service Fees	-	390	390	-
<i>Total General Administration</i>				84,467	98,048	99,730	2%
<i>Advertising Expense</i>							
5703	D-0	CL-0	Billboard Advertising	10,830	18,500	18,504	0%
5705	D-0	CL-0	Radio Advertising	18,663	30,188	26,192	-13%
5707	D-0	CL-0	TV Advertising	78,053	85,000	75,996	-11%
5717	D-0	CL-0	Visitor's Guides	18,351	10,000	9,996	-0%
5757	D-0	CL-0	Print Media Advertising	30,521	34,186	39,996	17%
5760	D-0	CL-0	Internet Advertising	5,212	22,450	22,452	0%
<i>Total Advertising Expense</i>				161,630	205,124	193,136	-6%
<i>Promotions, Events</i>							
5745	D-0	CL-0	Promotional Events, Materials	9,186	10,000	9,996	-0%
5753	D-0	CL-0	Trade Shows	2,868	5,000	3,000	-40%
5724	D-0	CL-0	Sponsorships	13,764	19,000	38,996	105%
5725	D-0	CL-0	Wildlife Control K-9	1,008	2,000	2,004	0%
5726	D-0	CL-0	WVTO CO-Op	-	20,000	20,001	0%
<i>Total Promotions, Events</i>				26,826	56,000	73,997	32%
<b>Total Operating Expenses</b>				<b>425,584</b>	<b>507,779</b>	<b>602,158</b>	<b>19%</b>
<b>Operating Net Income</b>				<b>(291,354)</b>	<b>(382,779)</b>	<b>(477,158)</b>	<b>25%</b>

Revenue & Expense Summary  
Marketing (F-50)

<u>G/L #</u>	<u>DEPT</u>	<u>COST CENTER</u>	<u>ACCOUNT TITLE</u>	<u>FY21 Actual</u>	<u>FY22 Budget</u>	<u>FY23 Budget</u>	<u>% Change</u>
<b>Non-Operating Revenues (Expenses)</b>							
<i>Other Revenues</i>							
4819	D-40	CL-0	Reimbursement from CVB	33,669	23,808	40,000	68%
			<i>Total Other Revenues</i>	<u>33,669</u>	<u>23,808</u>	<u>40,000</u>	<u>68%</u>
<i>Grant Income</i>							
9020	D-40	CL-0	Federal Relief Grants	34,699	348,671	196,972	-44%
9015	D-40	CL-0	WV DOT Grant	12,500	-	12,500	-
			<i>Total Grant Income</i>	<u>47,199</u>	<u>348,671</u>	<u>209,472</u>	<u>-40%</u>
<i>Intercompany Transfers</i>							
4996	D-40	CL-0	Contribution from Parking Fund	43,241	220,000	220,000	-0%
5679	D-40	CL-0	Contribution (to)/from Non-Airline Reserve		-	7,686	-
			<i>Total Intercompany Transfers</i>	<u>43,241</u>	<u>220,000</u>	<u>227,686</u>	<u>3%</u>
<i>Airshow Revenues (Expenses)</i>							
4823	D-0	CL-0	Sponsorships		150,000	-	-100%
4826	D-0	CL-0	Contributions		100,000	-	-100%
4827	D-0	CL-0	VIP Tickets		50,000	-	-100%
8000	D-0	CL-0	Consultant		(9,500)	-	-100%
8001	D-0	CL-0	Aircraft Appearance Fees		(73,000)	-	-100%
8002	D-0	CL-0	Aircraft Fuel and Oil		(35,000)	-	-100%
8004	D-0	CL-0	Sound System		(7,000)	-	-100%
8009	D-0	CL-0	Marketing, Logos and Posters		(40,500)	-	-100%
8015	D-0	CL-0	VIP Spaces		(44,000)	-	-100%
8012	D-0	CL-0	Fencing, Security		(12,200)	-	-100%
8005	D-0	CL-0	Bathrooms	-	(5,000)	-	-100%
8011	D-0	CL-0	Rental Cars, School Buses		(32,000)	-	-100%
8007	D-0	CL-0	Catering, VIP Dinner		(23,000)	-	-100%
8010	D-0	CL-0	Miscellaneous		(28,500)	-	-100%
			<i>Total Airshow</i>	<u>-</u>	<u>(9,700)</u>	<u>-</u>	<u>-100%</u>
<i>Rebranding Expense</i>							
5775	D-0	CL-0	Rebranding Expense	-	(200,000)	-	-100%
			<i>Total Intercompany Transfers</i>	<u>-</u>	<u>(200,000)</u>	<u>-</u>	<u>-100%</u>
			<b>Total non-operating revenue (expenses)</b>	<b>124,109</b>	<b>382,779</b>	<b>477,158</b>	<b>25%</b>
<b>Net Income (Loss)</b>				<b>\$ (167,245)</b>	<b>\$ -</b>	<b>\$ (0)</b>	<b>-</b>



Revenue & Expense Summary  
Rent-A-Car Fund (F-40)

<u>G/L #</u>	<u>DEPT</u>	<u>COST CENTE</u>	<u>ACCOUNT TITLE</u>	<u>FY21 Actual</u>	<u>FY22 Budget</u>	<u>FY23 Budget</u>	<u>% Change</u>
<b>Operating Revenue</b>							
4705	D-0	CL-0	Customer Facility Charges: Enterprise	141,391	113,730	200,400	76%
4689	D-0	CL-0	Customer Facility Charges: Avis	97,500	93,223	186,000	100%
4696	D-0	CL-0	Customer Facility Charges: Budget	48,443	36,733	117,600	220%
4703	D-0	CL-0	Customer Facility Charges: Hertz	81,288	110,712	-	-100%
4710	D-0	CL-0	Customer Facility Charges: National	114,055	131,645	167,700	27%
<b>Total Operating Revenue</b>				<b>482,677</b>	<b>486,043</b>	<b>671,700</b>	<b>38%</b>
<b>Operating Expenses</b>							
<i>Utilities</i>							
5010	D-0	CL-0	Electric	6,934	9,600	9,600	-
5024	D-0	CL-0	Gas	405	576	660	15%
5164	D-0	CL-0	Refuse Removal	2,753	2,820	2,820	-
<i>Total Utilities</i>				<b>10,092</b>	<b>12,996</b>	<b>13,080</b>	<b>1%</b>
<i>Maintenance, Materials, and Supplies</i>							
5045	D-0	CL-0	Paving, Paving Repairs	-	540	1,020	89%
5066	D-0	CL-0	General Repairs, Replacements	10,906	9,600	9,600	-
5073	D-0	CL-0	Electrical Supplies	192	14,400	14,400	-
5178	D-0	CL-0	Elevators	2,537	3,000	3,000	-
5199	D-0	CL-0	Fire Extinguishers, Alarms	-	2,880	2,880	-
5549	D-0	CL-0	Miscellaneous Supplies	206	252	252	-
5633	D-0	CL-0	Equipment Repairs, Maintenance	45,058	48,000	-	-100%
5171	D-0	CL-0	Stand-by Power	-	-	9,420	-
<i>Total Maintenance, Materials, and Supplies</i>				<b>58,899</b>	<b>81,492</b>	<b>40,572</b>	<b>-50%</b>
<i>General Administration</i>							
5353	D-0	CL-0	Legal Services	-	1,000	1,000	-
5432	D-0	CL-0	Misc Fees, Service Charges	19	1,000	-	-100%
<i>Total General Administration</i>				<b>19</b>	<b>1,000</b>	<b>1,000</b>	<b>-</b>
<i>Debt Service</i>							
2711	D-0	CL-0	Principal: RAC Series A	572,024	292,624	203,135	-31%
5812	D-0	CL-0	Interest: RAC Series A	127,456	101,357	79,819	-21%
<i>Total Debt Service</i>				<b>699,480</b>	<b>393,981</b>	<b>282,954</b>	<b>-28%</b>
<b>Total Operating Expenses</b>				<b>768,490</b>	<b>486,649</b>	<b>337,606</b>	<b>-31%</b>
<b>Operating Net Income</b>				<b>(285,813)</b>	<b>(606)</b>	<b>334,094</b>	<b>55231%</b>
<b>Non-Operating Revenues (Expenses)</b>							
<i>Other Revenues</i>							
4777	D-0	CL-0	Interest Income	828	1,200	1,200	-
<u>Total Other Revenues</u>				<b>828</b>	<b>1,200</b>	<b>1,200</b>	<b>-</b>
<b>Total non-operating revenue (expenses)</b>				<b>828</b>	<b>1,200</b>	<b>1,200</b>	<b>-</b>
<b>Net Income (Loss)</b>				<b>\$ (284,985)</b>	<b>\$ 594</b>	<b>\$ 335,294</b>	<b>56347%</b>

Revenue & Expense Summary  
CRW Services Fund (F-70)

G/L #	DEPT	COST CENTE	ACCOUNT TITLE	FY21 Actual	FY22 Budget	FY23 Budget	% Change
<b>Operating Revenue</b>							
4800	D-0	CL-0	Airline Equipment Services	96,246	114,731	96,000	-16%
4801	D-0	CL-0	Airline Equipment Parts	26,638	32,523	32,523	-
4804	D-0	CL-0	RAC Equipment Services	40,978	53,528	40,800	-24%
4808	D-0	CL-0	Baggage Systems Services	975	4,193	-	-100%
<b>Total Operating Revenue</b>				<b>164,837</b>	<b>204,974</b>	<b>169,323</b>	<b>-17%</b>
<b>Operating Expenses</b>							
<i>Salaries and Wages</i>							
5255	D-0	CL-0	Regular Salaries	58,192	57,200	78,957	38%
5258	D-0	CL-0	Employee Gift/Bonus	-	-	800	-
5262	D-0	CL-0	Overtime	952	-	15,000	-
5269	D-0	CL-0	Holiday Overtime	533	-	-	-
<i>Total Salaries and Wages</i>				<b>59,677</b>	<b>57,200</b>	<b>94,757</b>	<b>66%</b>
<i>Benefits</i>							
5276	D-0	CL-0	Social Security & Medicare Taxes	5,000	4,376	7,302	67%
5283	D-0	CL-0	Workers' Compensation	-	1,264	2,089	65%
5290	D-0	CL-0	Retirement	5,962	5,720	9,396	64%
5297	D-0	CL-0	Health Insurance	11,464	10,572	17,856	69%
5299	D-0	CL-0	Retiree Subsidy Pay Go	(3,540)	1,392	1,680	21%
5304	D-0	CL-0	WV Unemployment	180	180	270	50%
5311	D-0	CL-0	Life Insurance	171	14	341	2295%
5318	D-0	CL-0	Sick Leave Compensation Program	3,197	-	1,500	-
5325	D-0	CL-0	Dental Insurance	231	250	521	108%
5327	D-0	CL-0	Vision Insurance	161	168	335	100%
5339	D-0	CL-0	Employee Assistance Program	17	63	-	-100%
<i>Total Benefits</i>				<b>22,843</b>	<b>23,999</b>	<b>41,290</b>	<b>72%</b>
<i>Maintenance, Materials, and Supplies</i>							
5066	D-0	CL-0	General Repairs, Replacements	4,034	1,200	2,400	100%
5542	D-0	CL-0	Tools, Hardware	147	1,560	6,000	285%
5911	D-0	CL-0	CRWServices - Billed Subcontract Labor	1,173	1,380	2,220	61%
5912	D-0	CL-0	CRWServices - Billed Parts	11,277	15,000	14,635	-2%
5913	D-0	CL-0	CRWServices - Billed Fluids, Lubes	2,338	1,980	2,220	12%
5914	D-0	CL-0	CRWServices - Billed Paint, Supplies	1,312	1,800	2,400	33%
<i>Total Maintenance, Materials, and Supplies</i>				<b>20,281</b>	<b>22,920</b>	<b>29,875</b>	<b>30%</b>
<i>General Administration</i>							
5115	D-0	CL-0	Insurance, Bonds	1,137	1,632	4,020	146%
5388	D-0	CL-0	Office Supplies, Equipment	900	552	552	-
5424	D-0	CL-0	Cellular	818	695	695	-
5339	D-0	CL-0	Employee Assistance Program	17	63	60	-5%
<i>Total General Administration</i>				<b>2,872</b>	<b>2,942</b>	<b>5,327</b>	<b>81%</b>
<b>Total Operating Expenses</b>				<b>105,673</b>	<b>106,998</b>	<b>171,249</b>	<b>60%</b>
<b>Operating Net Income</b>				<b>59,164</b>	<b>97,975</b>	<b>(1,926)</b>	<b>-102%</b>
<b>Non-Operating Revenues (Expenses)</b>							
<i>Grant Income</i>							
9020	D-0	CL-0	Federal Relief Grants	-	-	46,316	-
<i>Total Grant Income</i>				<b>-</b>	<b>-</b>	<b>46,316</b>	<b>-</b>
<i>Intercompany Transfers</i>							
5679	D-0	CL-0	Contribution (to)/from Non-Airline Reserve	-	-	3,653	-
<i>Total Intercompany Transfers for Indirect Expenses</i>				<b>-</b>	<b>(5,000)</b>	<b>3,653</b>	<b>-173%</b>
<i>Intercompany Transfers for Indirect Expenses</i>							
7610	D-0	CL-0	CRWS to AA Transfer	-	(43,873)	(48,043)	10%
<i>Total Intercompany Transfers for Indirect Expenses</i>				<b>-</b>	<b>(43,873)</b>	<b>(48,043)</b>	<b>10%</b>
<b>Total non-operating revenue (expenses)</b>				<b>-</b>	<b>(48,873)</b>	<b>1,926</b>	<b>-104%</b>
<b>Net Income (Loss)</b>				<b>\$ 59,164</b>	<b>\$ 49,102</b>	<b>\$ (0)</b>	<b>-100%</b>

Revenue & Expense Summary  
General Aviation Fund (F-80)

<u>G/L #</u>	<u>DEPT</u>	<u>COST</u>	<u>CEN</u>	<u>ACCOUNT TITLE</u>	<u>FY21 Actual</u>	<u>FY22 Budget</u>	<u>FY23 Budget</u>	<u>% Change</u>
<b>Operating Revenue</b>								
<b>Capital Jet Center</b>								
4194	D-95	CL-0		ATM Concessions	1,800		1,800	-
4912	D-95	CL-0		Fuel Sales	1,675,662	2,000,000	2,300,000	15%
4911	D-95	CL-0		Fuel Sales: USM	891,305	800,000	900,000	13%
4913	D-95	CL-0		Airline Glycol	160,648	148,000	148,000	-0%
4914	D-95	CL-0		Hangar Rental	374,995	500,000	390,000	-22%
4915	D-95	CL-0		Ramp Fees	69,198	83,298	100,000	20%
4916	D-95	CL-0		Landing Fees	130,870	106,675	153,000	43%
4917	D-95	CL-0		Airline Into-Plane	623,977	700,000	650,000	-7%
4918	D-95	CL-0		Office Rental	49,898	49,000	45,000	-8%
4919	D-95	CL-0		Misc Income	28,808	40,000	5,500	-86%
4920	D-95	CL-0		Fuel Discounts	(109,259)	(77,246)	-	-100%
4924	D-95	CL-0		Catering and Concession Sales			40,000	-
4925	D-95	CL-0		Ancillary Services			12,000	-
4926	D-95	CL-0		Regulated Garbage			7,500	-
4814	D-95	CL-0		Ground Services Fee	2,800		50,400	-
4921	D-95	CL-0		Labor	76,016	93,888	-	-100%
				<i>Total Capital Jet Center</i>	<u>3,976,718</u>	<u>4,443,615</u>	<u>4,803,200</u>	<u>8%</u>
<b>Bill Noe Flight School</b>								
4551	D-96	CL-0		Bill Noe Flight School Lease	25,000	75,000	125,000	67%
4552	D-96	CL-0		Flight School Custodian	-	36,667	36,667	0%
				<i>Total Bill Noe Flight School</i>	<u>25,000</u>	<u>111,667</u>	<u>161,667</u>	<u>45%</u>
				<b>Total Operating Revenue</b>	<b><u>4,001,718</u></b>	<b><u>4,555,282</u></b>	<b><u>4,964,867</u></b>	<b><u>9%</u></b>
<b>Operating Expenses</b>								
<b>Capital Jet Center</b>								
<i>Salaries and Wages</i>								
5255	D-95	CL-0		Regular Salaries	960,354	1,374,472	1,213,767	-12%
5258	D-40	CL-0		Employee Gift/Bonus	-	-	6,000	-
5262	D-95	CL-0		Overtime	78,103	47,110	45,000	-4%
5269	D-95	CL-0		Holiday Overtime	36,639	-	-	-
5270	D-95	CL-0		Part-Time Gross Salaries	-	43,401	27,560	-36%
5257	D-95	CL-0		Employee Health Insurance Waiver Option	20,750	12,000	15,000	25%
				<i>Total Salaries and Wages</i>	<u>1,095,846</u>	<u>1,476,983</u>	<u>1,307,327</u>	<u>-11%</u>
<i>Benefits</i>								
5276	D-95	CL-0		Social Security & Medicare Taxes	81,967	112,071	98,431	-12%
5283	D-95	CL-0		Workers' Compensation	-	31,682	20,443	-35%
5290	D-95	CL-0		Retirement	114,112	143,358	119,276	-17%
5297	D-95	CL-0		Health Insurance	143,503	243,924	148,188	-39%
5299	D-95	CL-0		Retiree Subsidy Pay Go	(30,452)	51,504	21,840	-58%
5304	D-95	CL-0		WV Unemployment	5,870	7,671	4,185	-45%
5311	D-95	CL-0		Life Insurance	4,651	555	4,443	700%
5318	D-95	CL-0		Sick Leave Compensation Program	4,102	15,849	17,499	10%
5325	D-95	CL-0		Dental Insurance	6,186	9,767	6,771	-31%
5327	D-95	CL-0		Vision Insurance	2,690	4,933	7,607	54%
				<i>Total Benefits</i>	<u>332,629</u>	<u>621,316</u>	<u>448,683</u>	<u>-28%</u>
<i>Cost of Goods Sold</i>								
4975	D-95	CL-0		Cost of Goods Sold: Fuel	978,683	1,100,000	1,265,000	15%
4979	D-95	CL-0		Cost of Goods Sold: USM Fuel	548,400	440,000	540,000	23%
4978	D-95	CL-0		Cost of Goods Sold: Glycol	70,692	56,000	66,600	19%
4977	D-95	CL-0		Cost of Goods Sold: Food	10,849	8,000	24,000	200%
	D-95	CL-0		Purchase Adjustment	-	-	-	-
				<i>Total Cost of Goods Sold</i>	<u>1,608,624</u>	<u>1,604,000</u>	<u>1,895,600</u>	<u>18%</u>

Revenue & Expense Summary  
General Aviation Fund (F-80)

G/L #	DEPT	COST	CENTE	ACCOUNT TITLE	FY21 Actual	FY22 Budget	FY23 Budget	% Change
<i>Utilities</i>								
5010	D-95	CL-0		Electric	51,774	52,000	51,996	-0%
5024	D-95	CL-0		Gas	7,515	20,939	11,000	-47%
5031	D-95	CL-0		Water	8,926	5,000	5,334	7%
5038	D-95	CL-0		Sanitation	3,212	2,669	3,500	31%
5164	D-95	CL-0		Refuse Removal	10,770	20,004	20,004	-
				<i>Total Utilities</i>	<u>82,197</u>	<u>90,608</u>	<u>91,834</u>	<u>1%</u>
<i>Maintenance, Materials, and Supplies</i>								
5045	D-95	CL-0		Paving, Paving Repairs		10,000	-	-100%
5052	D-95	CL-0		Snow Removal Supplies, Equipment Repai	981	5,000	5,004	0%
5066	D-95	CL-0		General Repairs, Replacements	37,582	67,200	70,000	4%
5073	D-95	CL-0		Electrical Supplies	11,325	10,000	20,000	100%
5077	D-95	CL-0		Cleaning Services	-	2,000	2,004	0%
5108	D-95	CL-0		Paintings, Furnishings	5,524	5,000	5,004	0%
5122	D-95	CL-0		Window Cleaning	2,594	2,500	3,000	20%
5129	D-95	CL-0		Plants, Decorations	4,391	12,000	12,000	-
5136	D-95	CL-0		Plumbing, Hardware	2,696	5,000	5,004	0%
5143	D-95	CL-0		HVAC Maintenance Contract	2,848	10,000	10,000	-
5150	D-95	CL-0		Automatic Doors	1,645	-	-	-
5165	D-95	CL-0		Waste Management	21,443	10,000	20,000	100%
5192	D-95	CL-0		Exterminating	1,781	2,000	2,004	0%
5199	D-95	CL-0		Fire Extinguishers, Alarms	10,275	10,000	9,996	-0%
5416	D-95	CL-0		Fixtures, Signs	10,400	5,000	5,004	0%
5514	D-95	CL-0		Vehicle, Equipment Repairs	21,658	35,000	20,000	-43%
5521	D-95	CL-0		Tires, Batteries	1,425	15,000	10,000	-33%
5535	D-95	CL-0		Fluids, Lubricants, Filters	11,039	10,000	15,000	50%
5542	D-95	CL-0		Tools, Hardware	954	25,000	16,000	-36%
5549	D-95	CL-0		Miscellaneous Supplies	7,090	12,000	6,000	-50%
5556	D-95	CL-0		Safety Materials, Supplies	24,386	5,000	10,000	100%
5563	D-95	CL-0		Communication Equipment, Repairs	15,212	20,000	30,000	50%
5577	D-95	CL-0		Cleaning Supplies	4,847	5,000	6,500	30%
5584	D-95	CL-0		Cleaning Equipment	569	2,500	2,496	-0%
5598	D-95	CL-0		Keys, Locks	1,120	12,000	12,000	-
5611	D-95	CL-0		Fuel Expense - CJC	5,101	30,000	7,500	-75%
5613	D-95	CL-0		Equipment Rental	100,119	90,000	90,000	-
5614	D-95	CL-0		Aircraft Damage	19,641	50,000	50,000	-
5633	D-95	CL-0		Equipment Maintenance	4,293	13,000	12,996	-0%
5701	D-95	CL-0		Hydrogen Expense	1,226	-	-	-
				<i>Total Maintenance, Materials, and Supplie</i>	<u>332,165</u>	<u>490,200</u>	<u>457,512</u>	<u>-7%</u>
<i>General Administration</i>								
5115	D-95	CL-0		Insurance, Bonds	62,650	70,608	87,000	23%
5332	D-95	CL-0		Uniforms	37,330	50,000	50,004	0%
5339	D-95	CL-0		Employee Assistance Program	499	2,724	2,724	-0%
5353	D-95	CL-0		Legal Services	3,746	9,400	9,396	-0%
5360	D-95	CL-0		Professional Services	19,659	110,000	86,000	-22%
5374	D-95	CL-0		Travel, Training, Entertainment	5,109	35,000	35,004	0%
5381	D-95	CL-0		Dues, Subscriptions, Memberships	12,275	25,000	24,996	-0%
5388	D-95	CL-0		Office Supplies, Equipment	10,927	10,000	9,996	-0%
5400	D-95	CL-0		Shipping, Freight	2,968	1,500	1,500	-
5402	D-95	CL-0		Postage, Postage Equipment	23	400	396	-1%
5423	D-95	CL-0		Telephone, Cellular Service	18,231	17,447	10,000	-43%
5424	D-95	CL-0		Cellular	8,090	7,800	6,500	-17%
5425	D-95	CL-0		Cable Television Services	6,518	6,506	3,252	-50%
5432	D-95	CL-0		Misc Fees, Service Charges	(416)	500	504	1%
5472	D-95	CL-0		Computer Equipment, Software, Training,	11,680	25,000	24,996	-0%
5501	D-95	CL-0		Education Assistance	-	12,000	12,000	-
5607	D-95	CL-0		Aircraft Rental	-	-	-	-
5608	D-95	CL-0		Crew Expense	-	-	-	-
5609	D-95	CL-0		Landing Fee	-	-	-	-
5610	D-95	CL-0		Brokerage Discount	-	-	-	-
5654	D-95	CL-0		Bank Service Fees	-	-	-	-
				<i>Total General Administration</i>	<u>199,289</u>	<u>383,885</u>	<u>364,268</u>	<u>-5%</u>

Revenue & Expense Summary  
 General Aviation Fund (F-80)

<u>G/L #</u>	<u>DEPT</u>	<u>COST</u>	<u>CENTE</u>	<u>ACCOUNT TITLE</u>	<u>FY21 Actual</u>	<u>FY22 Budget</u>	<u>FY23 Budget</u>	<u>% Change</u>
<i>Advertising and Promotion</i>								
5708	D-95	CL-0		Marketing	5,188	30,000	20,000	-33%
5760	D-95	CL-0		Internet Advertising	-	1,500	1,500	-
5745	D-95	CL-0		Promotional Events, Materials	-	20,000	12,000	-40%
5746	D-95	CL-0		Hospitality	8,188	20,000	21,200	6%
				<i>Total Advertising and Promotion</i>	<u>13,376</u>	<u>71,500</u>	<u>54,700</u>	<u>-23%</u>
<u>Total Expenses Capital Jet Center</u>					<u>3,664,126</u>	<u>4,738,493</u>	<u>4,619,924</u>	<u>-3%</u>
<i>Bill Noe Flight School</i>								
<i>Salaries and Wages</i>								
5255	D-96	CL-0		Regular Salaries	-	56,286	31,366	-44%
5258	D-96	CL-0		Employee Gift/Bonus	-	-	200	-
5262	D-96	CL-0		Overtime	-	7,350	-	-100%
5269	D-96	CL-0		Holiday Overtime	-	-	-	-
5270	D-96	CL-0		Part-Time Gross Salaries	-	-	-	-
5257	D-96	CL-0		Employee Health Insurance Waiver Option	-	-	-	-
				<i>Total Salaries and Wages</i>	<u>-</u>	<u>63,636</u>	<u>31,566</u>	<u>-50%</u>
<i>Benefits</i>								
5276	D-96	CL-0		Social Security & Medicare Taxes	-	4,868	2,400	-51%
5283	D-96	CL-0		Workers' Compensation	-	1,298	697	-46%
5290	D-96	CL-0		Retirement	-	6,364	3,137	-51%
5297	D-96	CL-0		Health Insurance	-	14,028	4,272	-70%
5299	D-96	CL-0		Retiree Subsidy Pay Go	-	2,784	840	-70%
5304	D-96	CL-0		WV Unemployment	-	360	135	-63%
5311	D-96	CL-0		Life Insurance	-	28	171	500%
5318	D-96	CL-0		Sick Leave Compensation Program	-	-	-	-
5325	D-96	CL-0		Dental Insurance	-	501	260	-48%
5327	D-96	CL-0		Vision Insurance	-	335	168	-50%
				<i>Total Benefits</i>	<u>-</u>	<u>30,566</u>	<u>12,080</u>	<u>-60%</u>
<i>Utilities</i>								
5010	D-96	CL-0		Electric	-	-	23,004	-
5024	D-96	CL-0		Gas	-	-	3,120	-
5031	D-96	CL-0		Water	-	-	4,380	-
5038	D-96	CL-0		Sanitation	-	-	1,020	-
5164	D-96	CL-0		Refuse Removal	-	-	1,800	-
				<i>Total Utilities</i>	<u>-</u>	<u>-</u>	<u>33,324</u>	<u>-</u>
<i>Maintenance, Materials, and Supplies</i>								
5045	D-96	CL-0		Paving, Paving Repairs	-	-	300	-
5059	D-96	CL-0		Pavement Painting, Striping	-	-	432	-
5066	D-96	CL-0		General Repairs, Replacements	-	-	1,200	-
5073	D-96	CL-0		Electrical Supplies	-	-	2,040	-
5122	D-96	CL-0		Window Cleaning	-	-	1,104	-
5136	D-96	CL-0		Plumbing, Hardware	-	-	2,520	-
5143	D-96	CL-0		HVAC Maintenance, Supplies	-	-	3,000	-
5178	D-96	CL-0		Elevators	-	-	4,080	-
5192	D-96	CL-0		Exterminating	-	-	384	-
5199	D-96	CL-0		Fire Extinguishers, Alarms	-	-	1,080	-
5577	D-96	CL-0		Cleaning Supplies	-	-	2,400	-
5584	D-96	CL-0		Cleaning Equipment	-	-	660	-
5598	D-96	CL-0		Keys, Locks	-	-	500	-
				<i>Total Maintenance, Materials, and Supplie</i>	<u>-</u>	<u>-</u>	<u>19,700</u>	<u>-</u>
<u>Total Bill Noe Flight School</u>					<u>-</u>	<u>94,203</u>	<u>96,670</u>	<u>3%</u>

Revenue & Expense Summary  
General Aviation Fund (F-80)

<u>G/L #</u>	<u>DEPT</u>	<u>COST</u>	<u>CENTE</u>	<u>ACCOUNT TITLE</u>	<u>FY21 Actual</u>	<u>FY22 Budget</u>	<u>FY23 Budget</u>	<u>% Change</u>
<b>U.S. Customs Facility</b>								
<i>Utilities</i>								
5010	D-97	CL-0		Electric	-	3,200	5,100	59%
5024	D-97	CL-0		Gas	-	845	1,320	56%
5031	D-97	CL-0		Water	-	330	1,140	245%
5038	D-97	CL-0		Sanitation	-	400	1,140	185%
				<i>Total Utilities</i>	-	4,775	8,700	82%
<i>Maintenance, Materials, and Supplies</i>								
5045	D-97	CL-0		Paving, Paving Repairs	-	150	300	100%
5066	D-97	CL-0		General Repairs, Replacements	-	250	1,200	380%
5073	D-97	CL-0		Electrical Supplies	-	250	1,140	356%
5077	D-97	CL-0		Cleaning Services	-	60	180	200%
5122	D-97	CL-0		Window Cleaning	-	80	1,140	1325%
5136	D-97	CL-0		Plumbing, Hardware	-	350	1,080	209%
5143	D-97	CL-0		HVAC Maintenance, Supplies	-	450	1,080	140%
5171	D-97	CL-0		Stand-by Power	-	-	9,060	-
5192	D-97	CL-0		Exterminating	-	190	408	115%
5199	D-97	CL-0		Fire Extinguishers, Alarms	-	100	1,020	920%
5577	D-97	CL-0		Cleaning Supplies	-	-	2,400	-
5584	D-97	CL-0		Cleaning Equipment	-	-	660	-
5598	D-97	CL-0		Keys, Locks	-	-	500	-
				<i>Total Maintenance, Materials, and Supplies</i>	-	1,880	20,168	973%
<i>Advertising and Promotion</i>								
5708	D-97	CL-0		Marketing	-	-	10,000	-
				<i>Total Advertising and Promotion</i>	-	-	10,000	-
<b>Total U.S. Customs Facility</b>					-	6,655	38,868	484%
<b>Total Operating Expenses</b>					3,664,126	4,839,350	4,755,462	-2%
<b>Operating Net Income</b>					<b>337,592</b>	<b>(284,069)</b>	<b>209,405</b>	<b>174%</b>
<b>Non-Operating Revenues (Expenses)</b>								
<i>Intercompany Transfers</i>								
5679	D-0	CL-0		Contribution (to)/from Non-Airline Reserve	-	(5,000)	54,302	-1186%
				<i>Total Intercompany Transfers</i>	-	(5,000)	54,302	-1186%
<i>Intercompany Transfers for Indirect Expenses</i>								
7610	D-95	CL-0		CJC to AA Contribution	-	(384,058)	(465,640)	21%
				<i>Total Intercompany Transfers</i>	-	(384,058)	(465,640)	21%
<i>Other Revenues</i>								
9020	D-95	CL-0		Federal Relief Grants	-	990,627	231,933	-77%
				<u>Total Other Revenues</u>	-	990,627	231,933	-77%
<i>Capital Expenditures</i>								
9999	D-95	CL-0		Crew Cars (Jeep & Suburban)	-	(75,000)	-	-100%
9999	D-95	CL-0		Golf Cart	-	(10,000)	-	-100%
9999	D-95	CL-0		Carport for Equipment Storage	-	(20,000)	-	-100%
9999	D-95	CL-0		New Hangar Doors and Replacement Curtain	-	(182,500)	-	-100%
9999	D-95	CL-0		Fork Truck	-	(30,000)	-	-100%
9999	D-95	CL-0		HVAC Repairs and Replacement - CJC	-	-	(30,000)	-
				<i>Total Capital Expenditures</i>	-	(317,500)	(30,000)	-91%
<b>Total non-operating revenue (expenses)</b>					-	284,069	(209,405)	-174%
<b>Net Income (Loss)</b>					<b>\$ 337,592</b>	<b>\$ -</b>	<b>\$ (0)</b>	<b>-</b>

## Yeager Airport (CRW) Air Service Incentive Plan – Fiscal Year 2023

**Goal: To increase nonstop scheduled air service and passenger traffic at CRW, and to sustain this service over the long-term.**

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The incentives offered in this Air Service Incentive Plan (“Incentive Plan”) are subject to entering into a mutually satisfactory agreement between CRW and airline in furtherance of the Incentive Plan, availability of funds, and final approval by the appropriate officials and legal counsel.

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To become eligible to participate in this Incentive Plan an airline must be or become a party to CRW’s Airport Operating Agreement and Terminal Building Lease or CRW’s Non-Signatory Agreement. A carrier eligible for an incentive must notify CRW within 60 days of service announcement of the intention to take advantage of the incentive.

CRW reserves the right to modify, amend, or substitute this Incentive Plan during the term of this Incentive Plan, provided that any such modification, amendment or substitution will not impact any existing agreement under this Incentive Plan. This Incentive Plan shall not constitute an offer unless and until an agreement between an airline and CRW has been executed. Consistent with FAA guidance, this Incentive Plan does not apply to repeated seasonal service to the same destination.

Waivers of Landing Fees and Rents offered under this Incentive Plan shall not have the effect of increasing the rentals, fees, or charges imposed on other aeronautical users of the Airport, including other airlines.

The terms and implementation of this Incentive Plan shall be, at all times, subordinated to applicable State and Federal laws and regulations, and the provisions of any existing or future agreement between the Central West Virginia Regional Airport Authority and the United States Government or governmental authority, relating to the operation or maintenance of the Airport. The Incentive Plan may be terminated, in whole or in part, if it is determined to violate applicable laws, regulations, or any assurance made by the Authority to the United States Government in connection with the receipt of federal grants-in-aid or the approval of Passenger Facility Charges.

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*The Airport Director & CEO’s interpretation of this Incentive Plan shall be final and binding in all respects and on all parties. CRW may conduct a period review and audit of airline’s compliance with the terms of this program at any time.*

# Yeager Airport (CRW) Air Service Incentive Plan – Fiscal Year 2023

	New Entrant	New Market	Underserved Market **	Premium Domestic Market	Premium International Market	Cargo
<b>Offered For:</b>	New Part 121 Entrant Carriers	Any similarly situated Part 121 air carrier starting service to an unserved destination	New or additional daily services to: Florida, DCA, or PHL	New daily service to: FLL, DFW/DAL, DTW, or New York City	New daily service to pre-cleared international destinations: YVR, YYC, YEG, YYZ, YUL, BDA, NAS, AUA, CUN, SNN or DUB	New Cargo Entrants
<b>Landing Fees</b>	100% for the first 12 months, 50% for the second 12 months				100% for 24 months	50% for the first 12 months
<b>Terminal Rents</b>	100% for the first 12 months, 50% for the second 12 months				100% for 24 months	N/A
<b>Marketing Support</b>	Up to \$75k	Up to \$75k		Up to \$50k		N/A
<b>Additional Marketing Support</b>	Can be coupled with marketing incentive for Underserved Market, Premium Domestic Market, and Premium International Market		Can be coupled with marketing incentive for New Entrant or New Market			N/A
<b>Other Support</b>	<i>Other Support to Include: Community Engagement, Local Press Releases, Inaugural Support, Social Media, and Other Support as Negotiated.</i>					

**\*\* For underserved markets, incentive period is limited to the first 12 months**

The Airport Director & CEO's interpretation of this Incentive Plan shall be final and binding in all respects and on all parties. CRW may conduct a period review and audit of airline's compliance with the terms of this program at any time.